2024-2025 Pharmaceutical Industry *Fellowship* Program

sanofi | RUTGERS Institute for Pharmaceutical Industry Fellowships

Table of Contents

Dear Candidates,

Thank you for your interest in our premier Pharmaceutical Industry Fellowship Program with Sanofi and Rutgers University, Ernest Mario School of Pharmacy!

Our post-doctoral PharmD Fellowship offers opportunities across diverse functional and therapeutic areas coupled with a seasoned Steering Committee and dedicated Preceptors. We have seen the program grow to one of the largest and most well-respected Fellowship programs in the industry with 22 Fellows at Sanofi, part of the approximately 350 at Rutgers.

We are committed to our people, prioritizing inclusion while embracing diversity to better meet the needs of our patients.

Over the last two decades, we have had the honor of hosting and mentoring top talent and we look forward to growing the next generation of leaders in the pharmaceutical industry. We are excited for you to consider our organization.

On behalf of the Sanofi Steering Committee, we wish you great success on your career journey!

Best Regards,

Priti Lad, PharmD, Rutgers RPIF Stakeholder

Vince Cooper, PharmD, RPh
Sr. Director, Trade Accounts US Market Access - Shared Services
Executive Sponsor

Priti Lad, PharmD
Therapeutic Area Head, INPM Vaccines, Global Regulatory Affairs
Rutgers Stakeholder

Juliette Muszka, PharmD, RPh
Global Director, Health Value Translation: Patient Informed Development & HVT

Eric Racine, PharmD, MBA
VP and Head, US Public Affairs and Patient Advocacy

Joe Tuazon, PharmD, MSc
Head, Global Medical Information Content & North America

Dear Candidates,

Thank you for considering the Pharmaceutical Industry Fellowship Program with Sanofi and Rutgers University.

Our program is dedicated to developing top talent by providing PharmDs with a wealth of valuable experiences to kickstart their careers in the pharmaceutical industry. We offer an abundance of mentorship, leadership, and academic opportunities, as well as an extensive network within Sanofi and other pharmaceutical companies nationwide. We continue to uphold our goal to foster a diverse and inclusive program that provides a robust foundation for our fellows to excel as the next generation of industry leaders.

As Co-Chief Fellows, we represent a strong cohort of 22 driven Sanofi fellows and collaborate closely with our Fellowship Steering Committee and Executive Sponsors to continuously optimize our program. We serve as a voice for the needs and interests of our co-fellows to ensure they are seen and heard at Sanofi. Moreover, we are committed to connecting our fellows with industry leaders across the organization and providing unique growth drivers across different functional areas for fellows to explore the breadth of opportunities at Sanofi. Above all, we are incredibly fortunate to have built relationships with this remarkable class of co-fellows; relationships that will surely last throughout our entire careers in the pharmaceutical industry.

We wish you the best of luck in the fellowship recruitment process and in your flourishing career in the pharmaceutical industry.

Sincerely,

Lois Ko & Cole Mackey
Aman Kaur & Boseong Kang

Cole Mackey, PharmD, MBA
US Trade/Market Access
Fellow 2022-2024

Lois Ko, PharmD
US Medical Affairs
Fellow 2022-2024

Aman Kaur, PharmD
Global Regulatory Affairs Strategy
Fellow 2023-2025

Boseong Kang, PharmD
US Medical Strategy: Cardiovascular
Fellow 2023-2025

About *Sanofi*

At Sanofi, we are a modern healthcare company bringing together dedicated, talented people and innovative science to transform the practice of medicine. Today, we are driven by a unifying purpose: *we chase the miracles of science to improve people's lives.* We share a common ambition: turning the impossible into the possible for millions of people around the world.

Scientific discoveries do not happen overnight or without hard work. It is our determination to find answers for patients that motivates us as Sanofians to develop breakthrough medicines and vaccines, and to transform medicine.

To achieve these goals, we focus our efforts on delivering our **Play to Win** strategy, which is composed of four key priorities:

- We *focus on growth,* prioritizing our portfolio to strengthen our company profile
- We *lead with innovation,* bringing transformative therapies to our patients
- We *accelerate efficiency,* taking decisive actions to reinvest in our pipeline
- We *reinvent how we work,* creating an organizational culture that empowers our people and promotes accountability

We are committed to society, getting medicines to the people who need them most, taking better care of the planet and reflecting the diversity of the communities we serve. Our Corporate Social Responsibility strategy focuses on four building blocks aligned with our **Play to Win** core business strategy:

- We *commit to affordable access,* ensuring global access and affordability to health, while helping healthcare systems to remain sustainable
- We *are at the cutting edge of Research and Development for unmet needs,* helping people live fully
- We *care for the planet,* minimizing the environmental impact of our business
- We *act in and beyond the workplace,* giving all Sanofi colleagues the chance to become a leader of change, unlocking the potential of our diverse teams

Sanofi at a Glance

Sanofi is structured with four global business units to support the company's Play to Win strategy:

General Medicines, Specialty Care, Vaccines, and Consumer Healthcare

R&D Pipeline

As of April 2023, the R&D pipeline contained

78 **Projects**

24 **Projects are in phase 3 or have been submitted to regulatory authorities for approval**

Some of these are new molecular entities while others are existing products with potential new indications or different formulations.

Industrial Network

We are committed to high standards of manufacturing excellence, and our people produce healthcare solutions to prevent and manage a broad spectrum of medical conditions.

~ 34,000
people involved

67
production sites

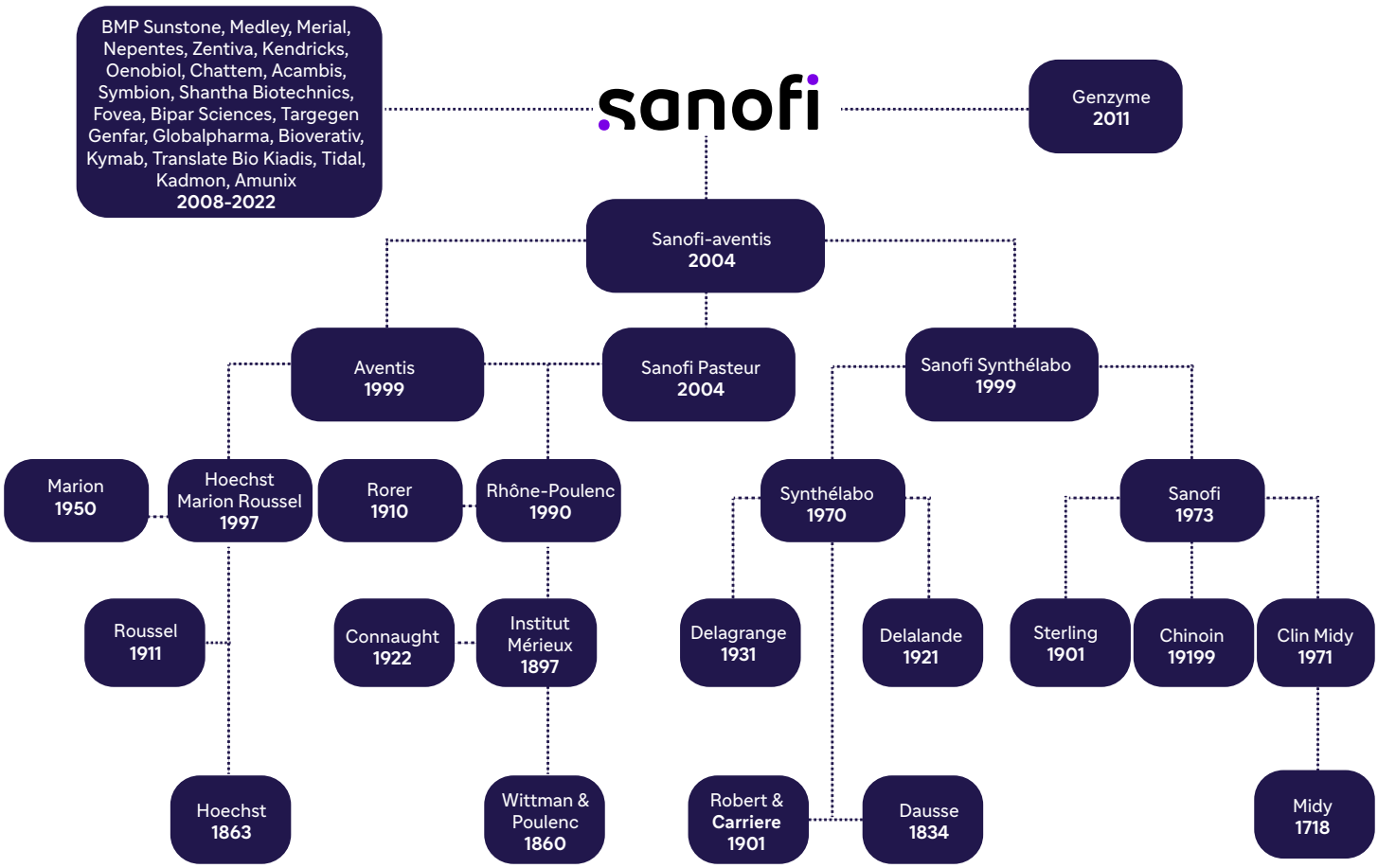
> 4.8
billion units of pharmaceuticals, consumer healthcare and vaccines, including in-house and outsourced production were sold in 2021

Company History

In the last half century, Sanofi has grown into one of the **world's leading healthcare companies** – a culmination of a diverse group of companies that share a rich history in healthcare innovation dating back to the 19th century.

Today, our footprint extends to ~100 countries, with ~100,000 employees perpetuating this legacy and united under the common purpose of *chasing the miracles of science* to improve people's lives.

• *Our* History •



Our People

Our promise to our employees is to pursue progress and *discover extraordinary together:* better science, better medications, better outcomes. All that progress needs people. People from diverse backgrounds, in various places around the world, performing distinct roles all united by one thing: a desire to chase the miracles of science to improve people's lives.

Our employees are people who:

- *Explore more,* sharing our purpose and our skills.
- *Chase change* and embrace innovative ideas.
- *Do right* for our business, patients, society and the planet. We are committed to making the right decision and taking action even when it is the harder thing to do.
- *Make miracles,* taking thoughtful risks to find better solutions for the people we serve.

At Sanofi, our vision is to reflect the diversity of our communities, unleash the full potential of our employees, and transform healthcare to be more inclusive and equitable.

Because when we bring the best of our best selves every day, we can work miracles. Diversity means taking competitive advantage of our collective difference. Equity means fair treatment, access, opportunity, and advancement for all. Inclusion means ensuring that you belong, are respected, and are valued.

Our DE&I Strategy is comprised of three pillars:

Reflect

BUILDING WORKFORCE DIVERSITY

To leverage diverse perspectives and be fully connected to our patients' and customers' needs, we must build leadership and teams that reflect the diversity of our communities.

Unleash

CREATING AN INCLUSIVE WORKPLACE CULTURE

To enable creativity and innovation through diversity, our employees need to be able to bring their best selves to work so they can unleash their full potential.

Transform

ENGAGING WITH OUR DIVERSE COMMUNITIES

To positively impact the society in which we live and work, we must be engaged with and advocate for our diverse communities.

Diversity, Equity, and Inclusion

Our diversity, equity and inclusion initiatives are the result of the dedication of our employees and the inclusive workplace they foster. Being recognized for our efforts means we're making a difference.

2022 DE&I *Awards*

DiversityInc 2022 TOP 50 COMPANIES FOR DIVERSITY

BUSINESS OF PRIDE

BOSTON BUSINESS JOURNAL 2023 LGBT TRAILBLAZER HONOREE

DISABILITY EQUALITY INDEX Best Place To Work For Disability Inclusion

REUTERS

RATED GOLD DIVERSITY, EQUITY & INCLUSION 2023 Good Pharma Scorecard

WOMEN IN GOVERNANCE PARITY CERTIFIED PLATINUM

seramount BEST COMPANY FOR DADS 2022

BEST PLACES TO WORK 2022 for LGBTQ+ Equality 100% CORPORATE EQUALITY INDEX

seramount 100 BEST COMPANY 2022

seramount TOP COMPANY FOR EXECUTIVE WOMEN 2022

seramount Best Company for MULTICULTURAL WOMEN 2022

seramount INCLUSION INDEX COMPANY 2022

Sanofi Employee Resource Groups (ERGs) are key to our DE&I strategy as they tap into the richness of our diversity and offer employees a forum in which to exchange ideas, network, and gain exposure to different aspects of the organization. While company-supported and executive sponsored, ERGs are managed by employees, enhancing career development and contributing to their personal growth in the work environment. They are also a valuable asset for our company to help deliver on business objectives. The strategy of all Sanofi ERGs is anchored in the 4Cs: Community, Commerce, Culture & Careers. All employees are welcome in all ERGs – you do not have to BE to belong.

Sanofi NA ERGs: Grass Root Engagement and the Voice of Employee Communities

CAN Capable + Able Network	Mosaic	CareGIVE Helping Caregivers feel connected and comfortable	DeLTAS Developing Leaders & Talent Across Sanofi	APEX	BOLD Support • Educate • Promote • Inspire
Disability Inclusion	Multicultural-Canada	Caregivers	Developing Leaders	Asian American & Pacific Islander Employees & their Allies	Black Employees & their Allies
DIABETES CONNECT	Parents connect	PRIDE CONNECT	V•E•T•S EMPLOYEE RESOURCE GROUP	wise	HOLA
Employees Impacted by Diabetes	Parents	LGBTQ+	Veterans	Women	Hispanic/Latino Employees & their Allies
EveryGen	naia North America Indigenous Awareness	With the focus on **Four Cs: Careers, Culture, Commerce and Community,** the ERGs enable employees to connect around a common experience or characteristic and are company supported, executive sponsored and employee managed.			
Every Generation	Indigenous				

As of June 2023

Global Medical Information

Overview

The Global Medical Information department at Sanofi provides medical and drug information on Sanofi products and therapeutic areas to healthcare professionals, consumers, and associates. Global Medical Information Specialists offer expertise in specialty care, vaccines, general medicines, and consumer healthcare areas.

Goal

To provide the Fellow with the necessary tools to become a proficient, ethical, and confident Global Medical Information Specialist.

Objectives

During this one-year Global Medical Information Fellowship, the Fellow will:

- Provide efficient and unbiased medical information on Sanofi products to healthcare professionals, consumers, and employees
- Develop strong literature searching and evaluation skills
- Optimize written and verbal communication skills
- Excel in teamwork and leadership skills
- Enhance professional growth in both the industry and academia

Sanofi Component

Author Scientific Response Letters. The Fellow creates and updates standard responses for the Global Medical Information letter database in multiple therapeutic areas.

Respond to Medical Information Inquiries. The Fellow provides verbal and written responses to drug and medical information requests in a timely fashion.

Literature Surveillance Using Internal and External Resources. The Fellow obtains and maintains knowledge of current literature pertaining to products in his or her assigned therapeutic areas by searching internal and external databases, including Medline and Embase, while understanding their scope and focus.

Communication Skills. The Fellow enhances written and verbal communication skills through interactions with healthcare providers, consumers, and internal stakeholders.

Teamwork/Leadership. The Fellow actively leads or contributes to projects within Global Medical Information. The Fellow also serves as the student rotation coordinator for Doctor of Pharmacy candidates.

Networking. The Fellow interacts with colleagues from other departments to learn about the contribution of medical information to their daily activities.

Research. The Fellow is expected to present a research poster at a prominent scientific communications meeting to further the practice of Medical Information.

Additional Components. The Fellow enhances his/her medical information experience through a rotation at a call-center (live, hybrid, TBD) covering multiple products and a 2-month external experience. The Fellow will also rotate within Global Medical Information to gain experience across multiple therapeutic areas.

Andrew Gazo
General Medicines Content Head, Global Medical Information

Sarah Soliman, PharmD
Content Manager, Global Medical Information, Vaccines

Sima Bhagat, PharmD
Global Medical Information Fellow 2023-2024

Ideal Candidate

- The ideal candidate for this Fellowship would have a desire to gain experience in increasing communication skills, evaluating literature, and applying clinical knowledge.
- Candidates with an interest in Medical Information, who demonstrate proactiveness and the ability to work well on teams are encouraged to apply.

Clinical Science and Operations

Overview

The Clinical Science and Operations (CSO) platform is responsible for the planning, execution, and reporting of clinical trials at Sanofi. The cross-functional teams within CSO are responsible for running trials to specific timelines, within budget, and to rigorous quality standards. The 2-year CSO Fellowship is designed to provide the Fellow with multiple 3- to 6-month rotations during the first year before selecting their area of focus for the second year. Preference for Therapeutic Area throughout the Fellowship will be highly considered.

Monica Freese
Therapeutic Area Head,
Rare Diseases and Neurology
Trial Operations

Goal

Provide the Fellow with insight into potential career paths in CSO while providing opportunity to contribute to one or more clinical study teams.

Objectives

During the two-year program the Fellow will:

- Develop an understanding of how the various functions contribute to a clinical study team
- Develop working relationships with diverse internal and external stakeholders in a highly matrixed organization
- Become familiar with clinical study documentation (e.g., protocol, investigator brochure, informed consent form, clinical study report); how they are designed, written, and distributed during the course of a study
- Learn logistics of planning and conducting a clinical study including protocol development, feasibility plan, recruitment plan, clinical data management, risk mitigation plan, study budget, site/investigators selection, etc.
- Contribute to the data collection strategy and review patient profiles to learn and understand the collection, review, and analysis of patient data
- Leverage various digital platforms to perform study feasibility and competitive intelligence analysis taking into account the country, site, and patient perspective
- Contribute to special workstreams such as digital innovation to drive the implementation of digital tools across clinical studies and diversity and inclusion to increase patient diversity in clinical studies
- Build an extensive network internally with opportunities to meet and work with senior managers, as well as opportunities to interact with research sites, vendors, and key opinion leaders

Divya Rana, PharmD
Clinical Science and Operations
Fellow 2022-2024

Joseph Piotrowski, PharmD
Clinical Science and Operations
Fellow 2023-2025

Offered Rotations

- Trial Operations*
- Early Development Operations
- Early Development Oncology Operations**
- Data Management
- Medical Writing
- Clinical Study Unit
- Feasibility (Site Selection)
- Medical Advisor
- Clinical Supply
- Diversity & Inclusion

* Requirement ** Duration: Six months

Prakrithi Ramesh, PharmD
Clinical Science and Operations
Fellow 2023-2025

Ideal Candidate

The ideal candidate for Clinical Science and Operations should have:

- Leadership and independent thinking skills to optimize efficiency and execute tasks
- Effective written and verbal communication skills to facilitate cross-functional teamwork
- Flexibility to adapt to changes in a dynamic working environment

Global Regulatory Affairs Strategy

Overview

The Global Regulatory Affairs (GRA) team at Sanofi works to provide regulatory expertise using innovative and prompt guidance for product development and life cycle management of marketed products.

Goal

This Fellowship is focused on providing the fellow with the necessary skills and tools to become a knowledgeable, confident, and strategic regulatory affairs professional. The Fellow will gain hands-on experience across a variety of areas within the GRA department, developing a well-rounded understanding of the regulatory functions and drug development process from early stage to post-marketing.

Objectives

During this two-year GRA Fellowship, the Fellow will:

- Develop regulatory strategic skills while contributing to global pre- and post-approval planning and submissions potentially including briefing documents, Health Authority interactions, IND/CTA submissions, BLA/NDA/MAA applications
- Lead team meetings, develop regulatory strategy, and contribute to and lead Health Authority submissions with increasing responsibility throughout the Fellowship program
- Partner with contributing functions within Sanofi to deliver products for diseases globally
- Experience various facets of GRA to better understand the roles of regulatory professionals
- Engage with global colleagues and learn country/region-specific regulatory processes
- Develop skills such as strategic and analytical thinking, effective communication, business acumen and partnering/collaboration

Sanofi Component

Become an integrated part of the GRA team through involvement in cross-functional projects with global colleagues. The Fellow will gain experience in areas of GRA such as:

- Global Regulatory Product Strategy
- Advertising and Promotion
- Global Labeling
- Regulatory CMC & Devices
- Regulatory Digital/Innovation
- Regulatory Science and Policy
- Others

Priti Lad, PharmD
Therapeutic Area Head, INPM Vaccines, Global Regulatory Affairs

Yenny Ramos, MS MV
Director, Global Regulatory Lead INPM Vaccines

Amanda Meisel, PharmD
Senior Manager, US Lead, Regulatory Affairs

Aman Kaur, PharmD, MS
Global Regulatory Affairs Strategy Fellow 2023-2025

Ideal Candidate

The ideal candidate for this fellowship has the desire to learn the skills needed for developing regulatory strategy for products in both the pre-approval and post-approval setting. Candidates must also be motivated to collaborate with multidisciplinary teams to meet business objectives. Candidate should be open to learning and interpreting regulations and developing an effective and strategic plan. Candidates with a passion for science, independent work ethic, interest in working collaboratively, solutions-oriented mindset, and strong time management skills are encouraged to apply.

Patient Value and Strategy

Overview

The biopharmaceutical industry provides innovative solutions to meet the evolving demands of health authorities while garnering patient, provider, pharmacist, policymaker, and payer (5P) insights. Our Sanofi Global Patient Informed Development and Health Value Translation (PID&HVT) team is committed to driving patient-centered drug development to improve health outcomes.

Goal

This two-year program offers the tools for the Fellow to develop their core competencies and succeed as an industry professional who can confidently formulate patient stakeholder value.

Objectives

- Optimize the value of R&D assets across the specialty care portfolio
- Define evidence-based value propositions that address unmet needs of the 5P's
  - Support and expand digital strategies to capture patient perspectives
  - Prepare and participate in advisory panels
  - Research policy requirements for patient informed development trends
- Develop the ability to think strategically and collaborate within a global matrix team

Sanofi Component

Integration. The Fellow will work with members of numerous departments including Global Research & Development, Medical, Public Affairs and Patient Advocacy, Regulatory Affairs, Health Economics & Value Access, Real-World Evidence, New Product Planning, Competitive Intelligence, Market Research and Commercial Strategy cultivating professional relationships.

Knowledge. The Fellow will develop presentations across multiple therapeutic areas and learn the essential elements of a disease value assessment with a deep understanding of patient care.

Communication. The Fellow will participate in team meetings and webinars where they will employ industry nomenclature and improve both written and verbal communication skills.

Networking. The Fellow will network with Sanofi professionals across the organization as well as the extensive Fellowship community.

Ideal Candidate

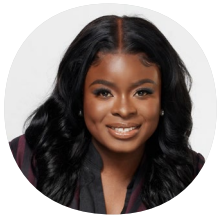
Innovative self-starter with a growth mindset who has a:

- Strong background in clinical pharmacy and PATIENT CARE
- Desire to excel in patient-centric PRODUCT DEVELOPMENT

Paul Cox, PhD
Global Director, Health Value Translation, Patient Informed Development & Health Value Translation

Patricia Roselle
Head, Patient Stakeholder Engagement, Patient Informed Development & Health Value Translation

Beth Brooks, MPH
Head, Patient Insight & Behavioral Science, Patient Informed Development & Health Value Translation



Tola Akinnuoye, PharmD, MPHc
Patient Informed Development & Health Value Translation
Fellow 2022-2024

Reyna Jash, PharmD, MBA
Patient Informed Development & Health Value Translation
Fellow 2023-2025

US Public Affairs & Patient Advocacy

Overview

The US Public Affairs and Patient Advocacy (US PA&PA) team partners with US patient advocacy groups and professional societies to champion issues critical to patients. Coordinating the company's approach with external advocates requires active engagement and extensive collaboration with various internal, cross-functional teams across all parts of the company.

As an active member of the healthcare ecosystem, Sanofi is dedicated to the needs of patients and finding collaborative solutions. Our goal is to be a partner who listens, acts, and leads to improve patient health, accelerate medical innovation, and facilitate access to medicines and vaccines. US PA&PA bridges the insights, knowledge, and resources of both the external advocacy community and within Sanofi to support advocacy initiatives that matter most to patients.

Goal

To provide the US Public Affairs and Patient Advocacy Fellow with necessary hands-on experience, knowledge, and skills to make a positive impact on patient health outcomes.

Objectives

During this two-year program, the Fellow will:

- Build and maintain external advocacy relationships by liaising with US patient groups, medical and professional societies, health foundations, and other stakeholders in the advocacy community to inform internal decision-making and patient-centric initiatives
- Enhance their understanding of the US healthcare system through leadership on cross-functional projects that aim to develop timely, evidence-based, patient-centric solutions
- Develop and enhance critical skills while working with colleagues across Corporate Affairs, R&D, Medical, and Commercial teams to manage partnerships and projects in a global, diversified healthcare solutions company
- Strategically network and build meaningful relationships with internal leadership and external advocacy leaders across the healthcare ecosystem

Sanofi Component

The Fellow's core experience will be within the Sanofi General Medicines therapeutic areas (Transplant, Type 1 Diabetes, and Cardiometabolic). There will be additional opportunities to gain experience within the Specialty Care (Rare Blood Disorders, Rare Diseases, Immunology, Neurology, and Oncology) and Vaccines therapeutic areas, if desired.

Outside of their experiences in US PA&PA, the Fellow may also have rotational or project experience(s) in other areas of the company to further enhance their professional development, including Global Public Affairs & Patient Advocacy, Reimbursement & Public Policy, Science Policy, Federal and State Government Relations, Communications and Corporate Social Responsibility, and Market Access.

Eric Racine, PharmD, MBA
Vice President, US Public Affairs and Patient Advocacy

Bernadette Wang, PharmD
Head, US Public Affairs and Patient Advocacy, Neurology

Madison Blagrove, PharmD
US Public Affairs & Patient Advocacy, General Medicines
Fellow 2022-2024

Ideal Candidate

The ideal candidate for the Public Affairs and Patient Advocacy Fellowship would have a desire to learn and understand the US healthcare landscape via internal and external collaboration with key leaders. Candidates with a passion for patient advocacy, robust interpersonal communication skills, interest in working cross-functionally, and ability to think strategically are encouraged to apply.

Regulatory Medical Writing

Overview

Research, development, and approval of new drugs and drug delivery systems are essential for providing better treatment options to patients. Approval of these new drugs and devices requires rigorous testing, collection and analysis of data, and unbiased reporting of the efficacy and safety of the findings. The Clinical Documentation Department is responsible for translating clinical components into documentation that ensures timely delivery of unbiased clinical results to health authorities worldwide for marketing approval and life cycle maintenance.

Goal

To provide the Fellow with exposure, training, and experiences for a broad set of skills and documents required for the development, registration, and maintenance of drug products in accordance with local and global Health Authority requirements.

Madhavi Gidh-Jain, PhD
Sr. Director, Medical Writing

Objectives

During this two-year program, the Fellow will:

Life Cycle of Drug Development. Understand processes involved in progression from study concept to completed clinical study report and from product development plan to marketed product.

Clinical Documentation Expertise. Develop essential knowledge of the different skill requirements and dependencies of each field of expertise within Clinical Documentation: Medical Writing, Trial Transparency, Quality Control, Electronic Document Management, and Resourcing.

Critical Evaluation of Clinical Data. Expand scientific and medical knowledge of products in various therapeutic areas and enhance skills to critically evaluate, interpret, synthesize, and present an unbiased interpretation of results for various audiences through close collaboration with multiple departments across the organization.

Understanding of Health Authority Regulations. Develop a working knowledge and core understanding of the different regulatory requirements across regions based on projects assigned. Make hands-on contributions to the strategy, writing, and management of clinical documents in support of clinical trial teams, submission activities, and the life-cycle of a product.

Nancy Nguyen, PharmD
Regulatory Medical Writing
Fellow 2022-2024

Sanofi Component

Knowledge. With a concentration in Medical Writing, the Fellow will gain experience writing a variety of clinical and regulatory documents such as New Drug Applications, Common Technical Documents, Investigational New Drug Applications, Clinical Study Reports, and Investigator Brochures.

Ethics. The Fellow will understand issues around compliance, confidentiality, transparency, and professional ethics that govern the activities of Clinical Documentation.

Leadership/Teamwork. The Fellow will Develop international work experience both within the department and as a member of global cross-functional clinical project teams including Biostatistics & Programming, Clinical Trial Operations and Data Management, Pharmacovigilance, Regulatory, Pharmacokinetics, Clinical and Exploratory Pharmacology, and Evidence-Based Medicine, among others.

Ideal Candidate

The ideal candidate should have:

- Effective communication skills to facilitate cross-functional teamwork across various departments
- An interest in clinical documentation and the desire to learn the different components that go into submissions
- Strong independent work ethic and time management skills

Strategic Marketing

Overview

At Sanofi, Marketing serves a central role in understanding customer needs and creating valued brands. The Fellows within these roles will be provided with marketing excellence training in one of the following therapeutic areas, based on personal interest and experience: Solid Organ Transplant or Cardiovascular/Diabetes. Each Fellow will develop key competencies of a successful product manager within their field according to the marketing model.

Rasha Masoud, PharmD
Head, Cardiometabolic Marketing

Veronica Martinez
US Brand Lead,
Thymoglobulin/Solid Organ Transplantation

Morgan Weber, PharmD
Strategic Marketing Fellow 2022-2024

Jessica Blaze, PharmD, MBA
Strategic Marketing Fellow 2023-2025

Goal

Solid Organ Transplant Marketing
The primary focus of this fellowship is building a marketing skillset that supports the growth of Sanofi Transplant brands at various stages of life cycle management. The Marketing Fellow will assist in the development and implementation of campaigns to enhance availability and equity in living donor kidney transplantations. Additionally, the Fellow will utilize analysis of public policy to assist in promoting the value of, and increasing access to, transplantation among payers and patients, respectively. Candidates applying to this position are preferred to have high level interest and experience in solid organ transplant.

Cardiovascular/Diabetes Marketing
The primary focus of this fellowship is market development and commercialization of Sanofi cardiovascular and diabetes brands, including a first-in-class preventative therapy for Type 1 Diabetes. The Marketing Fellow will have the opportunity to increase brand presence through the execution of cross-functional strategies in advertising and promotion, patient and provider education, and patient advocacy. The Fellow will gain unique exposure to both mature and first-in-class brands, deepening their depth of marketing skills and experience.

Objectives

During the two-year program, the Strategic Marketing Fellows will:

- Assist in the development of strategic and tactical plans
- Gain experience in execution of marketing strategics, programs, and tactics to attain strategic objectives
- Contribute to brand success by working effectively with multiple agency partners, vendors, and cross-functional colleagues
- Oversee initiatives driving product awareness at major national medical congresses and symposia

Sanofi Component

Strategic Planning. Exhibits strong strategic thinking and an ability to apply core marketing, financial, and business skills when solving problems and making decisions. Demonstrates an aptitude for translating strategic goals into clear action plans and tactical implementation.

Analytical Thinking. Identifies, gathers, and rigorously analyzes relevant information as a framework for identifying trends and opportunities to transform and adapt brand strategies.

Creativity & Innovation. Displays creativity in both thought process and solution design, while demonstrating the ability to develop and champion new ideas within the organization.

Ideal Candidate

The ideal candidate for the Strategic Marketing fellowship has strong written and verbal communication skills, works collaboratively within a team, is comfortable executing tasks with minimal oversight, and portrays exemplary leadership skills.

US Medical Affairs
Medical Strategy: Diabetes

Overview

- The fellow will serve as a core member of the home office Medical Team, working directly with Medical leadership to contribute to the development of Medical Strategy and its application to US and Global markets
- The fellow will work to align the Medical Strategy tactical plan across matrix teams (Marketing, Medical Information, Patient Advocacy, Legal, and Regulatory)
- The fellow's primary responsibility is to support the needs of the Medical Team, while being offered the unique opportunity to expand experience with projects in additional areas of interest

Goal

To become an effective member of a cross-functional Medical Affairs Team by developing the transferrable skillset for future career success across various therapeutic areas.

Objectives

During this two-year US Medical Affairs Fellowship, the fellow will:

- Gain a thorough understanding of Medical Affairs while collaborating cross-functionally (e.g., Commercial, Regulatory, etc.) to apply learnings to US and Global perspectives
- As a core team member, contribute to both US and Global projects that directly impact brand development and life cycle management
- Execute the development and planning of National and International Congresses and Advisory Board meetings with top-tier Key Opinion Leaders (KOLs)
- Assist in the development of Strategic and Tactical Plans
- Engage digital opinion leaders (DOLs) in scientific discussion and tactical plans to target the individual needs of HCPs and patients in the diabetes space
- Work with Scientific Communications groups to support Sanofi Diabetes products
- Work in collaboration with the Omnichannel Lead to deliver a best-in-class customer experience through all medical channels that will drive medical strategy
- Opportunity to expand experiences to other business units of General Medicines

Jasvinder Gill, PhD
Sr. Medical Director,
US Diabetes
Medical Affairs

Lois Ko, PharmD
US Medical Affairs
Fellow 2022-2024

Mariam Hanna, PharmD
US Medical Affairs
Fellow 2023-2025

Ideal Candidate

The ideal candidate for the Medical Affairs Fellowship would have a desire to learn medical strategy, tactics, and scientific communication, as well as to participate in digital innovation and Omnichannel-related activities that a medical affairs professional completes in a global pharmaceutical organization. Candidates with a passion for science, strong independent work ethic, interest in working collaboratively, ability to communicate scientific information, and skilled in time management are encouraged to apply.

US Medical Affairs: Transplant

Overview

- The Fellow will serve as a Core Member of the Medical Team, working directly with Medical Leadership to contribute to the development of US Medical Strategy
- The Fellow will work to align the Medical Strategy tactical plan across matrix teams (Global Medical, Marketing, Field Medical, Medical Information, Advocacy, Clinical Development, Legal and Regulatory)
- The Fellow's primary responsibility is to support the needs of the Medical Team, while being offered the unique opportunity to expand experience with projects in additional areas of interest

Goal

To become an effective member of a cross-functional Medical Affairs Team by developing the transferrable skillset for future career success across various therapeutic areas.

Objectives

During this two-year US Medical Affairs Fellowship, the Fellow will:

- Gain a thorough understanding of Medical Affairs while collaborating cross-functionally (e.g., Global, Commercial, Field Medical, Regulatory, etc.) to apply learnings to US and Global perspectives
- As a core team member, contribute to both US and Global projects that directly impact brand development and life cycle management
- Execute the development and planning of National and International Congresses and Advisory Board meetings with top-tier Key Opinion Leaders (KOLs), in addition to field-related initiatives
- Facilitate discussion and identification of insights from the field and various matrix teams to determine unmet medical needs and competitive intelligence insights to inform medical strategy
- Lead projects that positively impact new business opportunities and contribute to team success
- Participate in potential clinical development opportunities within the transplant therapeutic areas
- Opportunity to engage thought leaders in scientific discussion during field-based activities with Medical Science Liaisons (MSLs) and gain MSL certification
- Ability to work with the Publications and Scientific Communications groups to support Sanofi Transplant products and opportunity
- Work in collaboration with Health Economics Outcomes and Real World Evidence Groups to generate impactful data aimed to improve the utilization of our therapies

Kenneth 'Troy' Somerville, PharmD
Head, US Medical Transplantation

Sara Hammad, PharmD
Associate Director, US Medical Transplantation

Eugina Chiang, PharmD
US Medical Affairs/Medical Strategy: Transplant Fellow 2022-2024

Ideal Candidate

The ideal candidate for the Transplant Medical Affairs Fellowships would have a desire to learn medical strategy, tactics, and scientific communication, as well as to participate in data generation and publication related activities that serve as the foundation of a medical affairs role within a global pharmaceutical organization. Candidates with a passion for science, interest in solid organ transplant and/or bone marrow transplant, strong independent work ethic, ability to work collaboratively, and skills in time management are encouraged to apply.

US Trade/ Market Access

Overview

The US Market Access Shared Services team plays an integral part in supporting the Market Access organization (e.g., Payer and Value & Access teams) across the Specialty Care and General Medicines portfolio at Sanofi. The Shared Services functions (US Wholesale Trade & Channel Management, Horizon Scanning, Contract Development and Pricing) ensure Sanofi has an organized approach to its customers (payers, distribution partners, and other channel vendors) while aligning with commercial brand team objectives to improve patient access to life-saving medicines.

Vince Cooper, PharmD, RPh
Sr. Director, Trade Accounts
US Market Access - Shared Services

Goal

The Fellow will gain experience in market access and channel management across the following business units: General Medicines (Transplant, Type 1 Diabetes, Cardiometabolic) and Specialty Care (Immunology, MS, Oncology, Rare Diseases and Rare Blood Disorders). The Fellow will complete Core and Elective rotations in the following areas: US Trade, US Value & Access, Patient Support Services, Pricing & Contracting, Specialty Channel Management, and Horizon Scanning & Payer Innovation.

Keith McGee, PharmD, RPh
Sr. Director,
Channel Management

Objectives

- Understand the evolving US drug reimbursement landscape and development of payer strategy for products in various therapeutic areas
- Acquire an in-depth understanding of the overall pharmacy channel during product launch and support throughout its lifecycle
- Learn and interact with a broad range of activities and teams including: Sales, Marketing, Commercial Excellence, Medical, Regulatory, Legal, and Public Affairs
- Gain experience in project management and vendor management by managing and leading multiple projects and cross-functional workstreams
- Gain significant exposure to Trade customers and commensurate Professional Conference Engagement

Cole Mackey, PharmD, MBA
US Trade/Market Access Fellow 2022-2024

Sanofi Component

Knowledge. The Fellow will develop an extensive knowledge and fluency across multiple therapeutic areas. Specialized training opportunities are available, such as attendance at professional meetings, key thought leader lectures, and internal sessions.

Leadership/Communication. The Fellow will develop leadership and communication skills, while working in collaboration with internal and external customers.

Emily Wong, PharmD, MBA
US Trade/Market Access Fellow 2023-2025

Ideal Candidate

- Outstanding business acumen; understands the healthcare industry and other marketplace factors/dynamics
- Ability to work with highly integrated accounts in payer, wholesale, retail and specialty pharmacy space; looking to develop business capabilities and innovative solutions that benefit patients across the Sanofi portfolio
- Self-starter, learning attitude, open to become an expert across customer types and multiple therapeutic areas

NOT RECRUITING

Global Health Economics and Value Assessment (HEVA)/ US Health Economics and Outcomes Research (HEOR)

Overview

This two-year Fellowship places the Fellow in Sanofi's Global Health Economics and Value Assessment (HEVA) and US Health Economics and Outcomes Research (HEOR) organizations. HEVA/HEOR have the mission of developing, translating, and communicating scientific evidence for use by health care providers, payers, and other customers to facilitate access and use of the best treatments for patients. A principal objective of HEVA/HEOR is to demonstrate the value that Sanofi products bring to payers and other healthcare providers. HEVA/HEOR accomplishes this goal by generating and publishing research studies, conducting collaborative projects with various stakeholders, and partnering with other functions of the broader Sanofi organization to develop solutions that address unmet medical needs and product value propositions.

Fellowship Description

The HEVA/HEOR Fellow will rotate through various US HEOR and Global HEVA functions, learning core skills related to conducting prospective and retrospective research studies, publishing data in scientific journals, developing customer support tools, and interacting with payers and stakeholders. This Fellowship will provide a balanced exposure to best practices related to developing and communicating evidence, as well as a solid working knowledge of regulatory and legal guidelines inherent to these capabilities. The Fellow can take advantage of the opportunity, to take Rutgers coursework in the areas of Health Outcomes, Policy, and Economics. The Fellow is expected to grow professionally throughout their experience, engaging in projects of varying complexity and ultimately managing selected responsibilities with greater levels of independence.

Ron Preblick, PharmD, MPH
Head, US General Medicines HEOR

Objectives

Upon completion of the experience, the HEVA/HEOR Fellow will be prepared to contribute within pharmaceutical organizations in numerous ways by drawing upon the following sample of skills developed:

- Design of outcomes research studies; use of descriptive and inferential statistics
- Publication within scientific/medical journals
- Resource development for use in patient treatment decisions
- Identification of unmet medical needs to drive research and communication planning
- Project management, including vendor supervision and common metrics reporting
- Working knowledge of relevant regulatory and compliance requirements
- In-depth understanding of the US and Global healthcare environment, and the influence of payers on patient access to medicines

Marvin Nguyen, PharmD
Global HEVA/US HEOR Fellow 2022-2024

Ideal Candidate

The ideal candidate for the Fellowship would like to learn a wide variety of skills as part of a challenging group within a global pharmaceutical organization. Candidates with interest in health economics, outcomes research, communication/publications, healthcare reform, and collaboration with various healthcare stakeholders in the development of products, solutions, and technologies for optimal patient care are particularly encouraged to apply.

NOT RECRUITING

Global Regulatory Affairs
Advertising and Promotion

Overview

As part of Sanofi's Global Regulatory Affairs group, the Advertising and Promotion team strives to provide innovative, detailed, and effective regulatory expertise and strategic guidance. These actions ensure optimal management of marketed and development products, in addition to effective and compliant advertisement and promotion of marketed products.

Goal

The focus of this Fellowship is to provide the Fellow with the necessary skills and tools to become a knowledgeable and confident Regulatory Affairs professional with the experiences and opportunities to interact with multidisciplinary teams. The Fellow will fulfill the responsibility of ensuring advertisement and promotion materials are compliant with FDA regulations and corporate policies and accurately reflect the unique characteristics of our products and company.

Jesal Patel, PharmD
Associate Director, Global Regulatory Affairs

Objectives

During this two-year GRA Advertising and Promotion Fellowship, the Fellow will, among other things:

- Become knowledgeable of current FDA regulations, guidances, enforcement actions and trends related to the promotion of prescription drugs and biologics
- Become knowledgeable in Sanofi's Review Committee (RC) processes and develop necessary skills for reviewing commercial materials intended for external and internal audiences, in accordance with federal regulations and Sanofi policies
- Develop the skills necessary to prepare required FDA reports and other submissions
- Analyze the impact of FDA Office of Prescription Drug Promotion (OPDP) enforcement actions and assess the regulatory implications
- Collaborate with multidisciplinary teams on the development of marketing campaigns to ensure we meet regulatory requirements and commercial objectives

Jonathan Resch, PharmD, MBA
Global Regulatory Affairs Advertising and Promotion Fellow 2022-2024

During the second year, upon discussion with the preceptor, the Fellow can choose to explore other areas of GRA. This includes but is not limited to; Strategy, Labeling, Science & Policy, or continue in Advertising and Promotion.

Sanofi Component

- Understand and become a subject matter expert of current FDA regulations and guidances
- Assist in preparing FDA correspondences, documents, and submission packages
- Become an integrated part of relevant Sanofi RCs
- Involvement in cross-functional projects with global colleagues
- Teamwork/leadership
- Networking

Ideal Candidate

The ideal candidate for the Fellowship has the desire to learn the skills needed in the Regulatory review of commercial materials. The ultimate goal for the Fellow is to become a knowledgeable and confident Regulatory Affairs professional. Candidates with a passion for science, independent work ethic, interest in working collaboratively, solutions-oriented mindset, and strong time management skills are encouraged to apply.

NOT RECRUITING

Global Regulatory Affairs
Labeling

Overview

At Sanofi, Global Regulatory Affairs (GRA) Labeling strives to enable healthcare providers, caregivers, and patients to make the best-informed decisions for patients and themselves by delivering the most relevant, useful, scientifically accurate, and current information about Sanofi products' benefits and risks. GRA Labeling develops global labeling strategy and incorporates the operating principle of "Label as Driver" into the project team's way of working and decision making.

Goal

To provide the Fellow with the necessary tools to become a knowledgeable and confident Regulatory Labeling professional. The Fellow will be provided with the opportunity to fulfill broad regulatory labeling responsibilities for marketed products and investigational compounds in development, in accordance with applicable laws, global health authority regulations, and company policies.

Paragi Patel, PharmD
Associate Director, Global Regulatory Affairs Labeling

Objectives

During this two-year GRA Labeling Fellowship, the Fellow will, among other things:

- Develop necessary skills for authoring and facilitating development of corporate, US, and EU labeling for products in development and marketed products in Sanofi's portfolio
- Gain knowledge and understanding of the drug development process and the role of labeling in the lifecycle of a product
- Become knowledgeable of current FDA, EMA, and other health authority regulations, guidances, and current industry standards impacting product labeling and beyond
- Develop the skills necessary to lead cross-functional matrix teams to deliver optimal label content (Labeling Working Group) and gain approval through governance processes
- Understand the importance of labeling strategy related to the development and negotiation of labeling for investigational compounds and marketed products with health authorities
- Support local affiliates with implementation of core labeling information into local labels
- Develop submission-ready labeling documents which are in line with applicable laws, regulations, and guidances
- Gain experience and understanding through a 3-6 month rotation in another area in GRA

Zachary Becouvarakis, PharmD
Global Regulatory Affairs Labeling Fellow 2023-2025

Sanofi Component

- Awareness and understanding of current FDA Regulations and Guidances
- Become an integrated part of relevant Sanofi Development Team
- Communication
- Teamwork/leadership
- Networking

Ideal Candidate

The ideal candidate for this Fellowship would have a desire to learn regulatory labeling strategy, to become knowledgeable in global labeling regulations and guidances, as well as to develop the skill of thinking globally while working in a culturally diverse environment. Candidates with a passion for science, strong independent work ethic, strong verbal and written communication skills, interest in working collaboratively, and time management skills are encouraged to apply.

NOT RECRUITING

Global Regulatory Affairs
Regulatory Science Partnership Rutgers/Sanofi/FDA

Overview

This unique experience is a formed partnership between Rutgers University Ernest Mario School of Pharmacy (EMSOP), Sanofi Regulatory Affairs, and the FDA Office of New Drugs. The fellowship is structured in three consecutive 8-month rotations aimed at providing an understanding of:

- The provision of competent, compassionate, evidence-based, and patient-centered pharmaceutical care that improves medication safety and prevents medication misadventures. This clinical practice foundation will occur through Rutgers EMSOP, providing a foundation applicable to various professional settings moving forward.
- The processes within Sanofi to develop innovative, effective, and rigorous regulatory strategies that ensure optimal management of novel development products and/or effective life cycle management of marketed products to benefit patients.
- The basics of the drug approval process and the regulatory framework to obtain data in pregnant and lactating women and children. The participant will have the opportunity for scientific exchange with reviewers across multidisciplinary teams in the Office of New Drugs and the Office of Surveillance and Epidemiology.

Goal

To provide the fellow with the experiences and opportunities to interact with a variety of multidisciplinary teams to fulfill broad regulatory responsibilities for marketed products and investigational compounds in development. The program provides participants with the unique opportunity to learn from mentors across three diverse settings in academia, industry, and government.

Priti Lad, PharmD
Therapeutic Area Head,
INPM Vaccines, Global Regulatory Affairs

Objectives

During this two-year Regulatory Science Fellowship, the fellow is expected to dedicate:

- Approximately eight months of a clinical rotation experience, provided by Rutgers University EMSOP in Piscataway, NJ at associated clinical practice site(s)
- Approximately eight months of regulatory strategy exposure at Sanofi in the Global Regulatory Affairs organization in Bridgewater, NJ with travel expected as needed to the site
- Approximately eight months at FDA, Division of Pediatrics and Maternal Health (DPMH) in the Office of New Drugs, Center for Drug Evaluation and Research in Silver Spring, MD (currently a remote work environment)

Tiffany Lin, PharmD
Global Regulatory Affairs Partnered Fellow 2023-2025

Rutgers Rotation

While completing the Rutgers rotation, the Fellow will have the opportunity to strengthen clinical practice skills and deepen understanding of interprofessional delivery of health care. Learning opportunities may include effectively managing practice-based projects and overall medication-use process, participating in protocol development and/or implementation, providing drug information, precepting students, and educating/training patients, healthcare professionals, and the community. The Fellow will develop clinical, communication, and leadership skills necessary to provide high quality care and optimal patient outcomes and be able to leverage those skills and knowledge gained in both the Sanofi and FDA segments of this two-year Regulatory Science Fellowship.

(continued)

Sanofi Rotation

While completing the Sanofi Regulatory Affairs rotation, the Fellow will achieve fundamental understanding of decision points and criteria, how scientific issues and stakeholder needs affect product development strategy (including patient and payer perspectives), and the process of bringing needed products to patients. Experiences may include:

- Gain insight into developing regulatory strategy for pipeline and/or marketed programs
- Develop proficient communication skills when interacting with internal and external stakeholders
- Become knowledgeable of current ICH and US regulations, FDA guidance documents, and applicable policies and participate in the analysis of current and planned legislation, regulations, policies and/or guidances, targeting information from multiple sources
- Exposure to cloud and other new technologies and potential for new opportunities with Sanofi and the industry
- Participation in inter company and intracompany initiatives in the Regulatory Affairs area, including collaboration with deeply experienced thought leaders in the regulation discipline
- Develop the skills necessary to prepare various regulatory submissions

FDA Rotation

While completing the FDA rotation, the Fellow will gain short-term immersion experience in a structured program led by regulatory experts and focused on the regulatory evaluation of drug and biologic products in pregnant and lactating women, and children. Learning experiences could include elements of clinical trial design, biostatistics, pharmacology, toxicology, risk management, pharmacovigilance, epidemiology, and the ethical and legal framework of regulation. This framework will provide exposure to important aspects of drug development through the review of pregnancy, lactation, and pediatric issues within the drug development lifecycle. To increase the practical application of knowledge gained during the rotation, participation in a regulatory science project is expected. Experience with data analysis is preferred.

NOT RECRUITING

Global Regulatory Affairs
Strategy/Advertising and Promotion

Overview

The Global Regulatory Affairs Strategy (GRA) team at Sanofi works to provide regulatory expertise using innovative and prompt guidance for product development and life cycle management of marketed products. The Advertising and Promotion team ensures effective and compliant promotion of marketed and development products.

Goal

This Fellowship is focused on providing the fellow with the necessary skills and tools to become a knowledgeable and confident Regulatory Affairs professional. During the first year in Strategy, the Fellow will work in accordance with applicable laws, FDA regulations, and company policies for marketed products and investigational compounds in development. The next year in Advertising and Promotion, the Fellow will ensure promotional materials are compliant with FDA regulations and corporate policies to accurately reflect the unique characteristics of our products and company.

Patricia Johnson
Head, US Regulatory Expert

Objectives

The first year of this Fellowship will focus on GRA Strategy and the second year will focus on GRA Advertising and Promotion:

- Obtain experience in preparing for and attending FDA meetings and rehearsals, along with insight on developing US regulatory strategy for pipeline and marketed programs
- Become knowledgeable of current ICH and US regulations, FDA guidance documents, and applicable policies to prepare for various FDA submissions
- Become knowledgeable of current FDA regulations, guidances, enforcement actions and trends related to the promotion of prescription drugs and biologics
- Become knowledgeable in Sanofi's Review Committee (RC) processes and develop necessary skills for reviewing commercial materials intended for external and internal audiences, in accordance with federal regulations and Sanofi policies
- Collaborate with multidisciplinary teams on the development of marketing campaigns to ensure we meet regulatory requirements and commercial objectives

Jesal Patel, PharmD
Associate Director, Global Regulatory Affairs

Sanofi Component

- Understand and become a subject matter expert of current FDA regulations and guidances
- Support in the execution of FDA Meetings
- Assist in preparing FDA correspondences, documents, and submission packages
- Become an integrated part of relevant Sanofi Development Teams (GRA Strategy) and Sanofi RCs (GRA Ad/Promo)
- Involvement in cross-functional projects with global colleagues
- Teamwork/leadership/networking

Matthew Grubic, PharmD
Global Regulatory Affairs Strategy/Advertising and Promotion Fellow 2023-2025

Ideal Candidate

The ideal candidate for this Fellowship has the desire to learn the skills needed for developing regulatory strategy for products in development and preparing for FDA meetings and rehearsals. Candidates must also be motivated to foster the skills needed for regulatory review of commercial materials and collaboration with multidisciplinary teams to meet commercial objectives. Candidate should be open to learning and interpreting regulations and developing an effective and strategic plan. Candidates with a passion for science, independent work ethic, interest in working collaboratively, solutions-oriented mindset, and strong time management skills are encouraged to apply.

NOT RECRUITING

US Medical Affairs
Medical Strategy: Cardiovascular

Overview

- The Fellow will serve as a Core Member of the Home Office Medical Team, working directly with Medical Leadership to contribute to the development of Medical Strategy, co-leading key Medical projects, and its application to US and Global markets
- The Fellow will work to align the Medical Strategy tactical plan across matrix teams (Marketing, Field Medical, Medical Information, Advocacy, HEVA, HEOR, Clinical Development, Legal and Regulatory)
- The Fellow's primary responsibility is to support the needs of the Medical Team, while being offered the unique opportunity to expand experience with projects in additional areas of interest

Goal

To become an effective member of a cross-functional Medical Affairs Team by developing the transferrable skillset for future career success across various therapeutic areas.

Objectives

During this two-year US Medical Affairs Fellowship, the Fellow will:

- Gain a thorough understanding of Medical Affairs while collaborating cross-functionally (e.g., Commercial, Field Medical, Regulatory, etc.) to apply learnings to US perspectives
- As a core team member, contribute to both US and Global projects that directly impact brand development and life cycle management
- Lead in the execution, development, and planning of National and International Congresses, Industry Expert Theaters, and Advisory Board meetings with top-tier Key Opinion Leaders (KOLs)
- Facilitate discussion and identification of insights from the field and various matrix teams to determine unmet medical needs and competitive intelligence insights and inform medical strategy
- Engage thought leaders in scientific discussion during field-based activities with Medical Science Liaisons (MSLs)
- Work with the Publications and Scientific Communications groups to support brand strategy
- Work in collaboration with Health Economics Outcomes and Real World Evidence Groups to generate impactful data aimed to improve the utilization of our therapies

Andrew Koren, MD
Head, US Medical Cardiometabolic

Boseong Kang, PharmD
US Medical Strategy: Cardiovascular
Fellow 2023-2025

Ideal Candidate

The ideal candidate for the Cardiovascular Medical Affairs Fellowship would have a desire to learn medical strategy, tactics, and scientific communication, as well as to participate in data generation and publication related activities that serve as the foundation of a medical affairs role within a global pharmaceutical organization. Candidates with a passion for science, strong independent work ethic, comfort with executing tasks with minimal oversight, ability to work proactively and collaboratively, problem-solving mindset and objective thinking, excellent observational skills and attention to detail, and the ability to manage multiple projects with competing deadlines are encouraged to apply.

Leadership Team

Co-Chiefs
- Lois Ko
- Cole Mackey
- Aman Kaur
- Boseong Kang

Speaker Liaison
- Marvin Nguyen
- Joseph Piotrowski

Brochure Leads
- Eugina Chiang
- Morgan Weber
- Jessica Blaze
- Matthew Grubic

FIND Leads
- Divya Rana
- Zachary Becouvarakis

Recruitment Co-Leads
- Jonathan Resch
- Nancy Nguyen
- Emily Wong
- Sima Bhagat

Sanofi Reception Co-Leads
- Tola Akinnuoye
- Prakrithi Ramesh
- Reyna Jash

Humor Captains
- Madison Blagrove
- Mariam Hanna
- Tiffany Lin

Fellowship Alumni

Andrew Bogard, PharmD
US Scientific Director,
Type 1 Diabetes
US Managed Markets
Fellow 2008-2010

Dhanushya Raja, PharmD, MBA
Cardiovascular Director,
Thought Leader Liaison
Strategic Marketing
Fellow 2015-2017

Loura Said, PharmD, MBA
Director, Value & Access,
Oncology Global
Pharmacovigilance &
Epidemiology
Fellow 2015-2017

Joseph Eckart, PharmD
Associate Director,
Medical Writing
Clinical Documentation
Fellow 2016-2018

Sagar Shah, PharmD
Medical Science Liaison,
Vaccines
Global Medical Information
Fellow 2017-2018

Hamza Sarwar, PharmD
Senior Manager,
MMRC Operations
Global Medical Information
Fellow 2018-2019

Patrick LaFontaine, PharmD, MS
Global Health Economics & Value
Assessment Business Partner,
Oncology US/Global Health
Economics & Value Assessment
Fellow 2018-2020

Sally Habusta, PharmD, MHSA
Associate Director,
Medical Writing
Regulatory Medical Writing
Fellow 2018-2020

Romy Shah, PharmD
Global Medical Information
Content Manager,
Specialty Care
Global Medical Information
Fellow 2019-2020

Amanda Meisel, PharmD
US Regulatory Affairs Lead
Global Regulatory Affairs
Fellow 2019-2021

Ying Huang, PharmD
Clinical Data Scientist
Clinical Science and Operations
Fellow 2019-2021

Cori Gray, PharmD
Health Economics & Value
Assessment Business Partner, MS I&I
US/Global Health Economics
& Value Assessment
Fellow 2019-2021

Heather Winter, PharmD
Regulatory Labeling Manager
US Consumer Healthcare R&D
Fellow 2019-2021

Dharmi Shah, PharmD
Associate Director,
Global Labeling Strategy
Global Regulatory
Affairs Labeling
Fellow 2019-2021

Sarah Soliman, PharmD
Global Medical Information
Content Manager, Vaccines
Global Medical Information
Fellow 2020-2021

Aniket Patel, PharmD
Associate Director, Value &
Access, Cardiovascular
Strategic Marketing
Fellow 2020-2022

Fellowship Alumni

Michael Saoud, PharmD, MBA
Clinical Scientist
Clinical Science and Operations
Fellow 2020-2022

Roshani Patel, PharmD
Manager, US Advertising and Promotion, Global Regulatory Affairs Global Regulatory Affairs
Fellow 2020-2022

Katherine Adams, PharmD, RPh, MBA, MSPH
Medical Science Liaison, Vaccines - NC, SC US Medical Strategy/MSL: Vaccines
Fellow 2020-2022

Polly Luo, PharmD
Medical Writer
Regulatory Medical Writing
Fellow 2020-2022

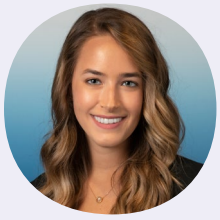
Henna Shah, PharmD
Associate Director, Contract Development and Analytics
US Trade/Market Access
Fellow 2020-2022

Sarette Tilton, PharmD
HEVA Dupixent Business Partner, Respiratory Diseases US/Global Health Economics & Value Assessment
Fellow 2020-2022

Andrew Vilcinskas, PharmD
Lead, US Public Affairs & Patient Advocacy General Medicines
US Public Affairs & Patient Advocacy, General Medicine
Fellow 2020-2022

Pankti Kothari, PharmD
Manager, North America Regulatory Strategy
Global Regulatory Strategy
Fellow 2021-2023

Jodie Zheng, PharmD
US Transplant Scientific Director
US/Global Medical Affairs/ Medical Strategy: Diabetes
Fellow 2020-2022



Carolina Guerreiro, PharmD, RPh
Medical Science Liaison, Immunology - Mid-Atlantic Region
Global R&D and Medical Strategy
Fellow 2021-2023

Peter Tonsits, PharmD, RPh
Medical Science Liaison, Vaccines - CO, ID, MT, UT, WY
Medical Affairs (MSL, Office-base)
Fellow 2021-2023

Tiffanie Tran, PharmD
HEVA N&I Project Manager III
US/Global Health Economics & Value Assessment
Fellow 2021-2023

David Shelton, PharmD
Medical Science Liaison, US Immunology
US Medical Affairs
Fellow 2021-2023

Jingzhi Yang, PharmD
Medical Science Liaison, Dermatology - PA, NJ, NY
US Consumer Healthcare Research & Development: Personal Care
Fellow 2021-2023

RUTGERS
Ernest Mario School of Pharmacy

Soaring Ever Higher
Pharmaceutical Industry Fellowship Program

Rutgers Pharmaceutical Industry Fellowship Program

Ernest Mario School of Pharmacy
Rutgers, The State University of New Jersey

Joseph A. Barone, Pharm.D., F.C.C.P.
Dean and Professor II
Ernest Mario School of Pharmacy
Rutgers University

Carolyn Seyss, Pharm.D., RUCIF
Fellowship Director
Institute for Pharmaceutical Industry Fellowships
Ernest Mario School of Pharmacy

Michael Toscani, Pharm.D.
Research Professor,
Fellowship Director Emeritus
Institute for Pharmaceutical Industry Fellowships

Program History

In 1984, at Rutgers, The State University of New Jersey, the Ernest Mario School of Pharmacy and two pharmaceutical companies began a first-of-its-kind collaborative pilot program to evaluate the potential contributions of clinically-trained pharmacists within a pharmaceutical industry practice setting. Following the successful pilot, the Rutgers Pharmaceutical Industry Fellowship (RPIF) Program grew significantly and expanded to include 27 companies within the pharmaceutical and biopharmaceutical industry and approximately 350 Fellows.

In 2002, Dr. Ernest Mario generously provided an endowment to establish the ***Institute for Pharmaceutical Industry Fellowships*** to enhance and promote the role of pharmacists in industry through the RPIF Program. The Institute staff members:

- provide leadership and administrative support
- promote quality, communication, scholarly activity, and professional development
- arrange specialized Fellowship training opportunities within the pharmaceutical and biopharmaceutical industry.

In 2018, our Program expanded to offer interdisciplinary Fellows' training by adding select physician Fellowship opportunities to our well-established program.

The RPIF Program has thrived under the leadership of the founder, Dr. Joseph A. Barone, Dean and Professor II of the Ernest Mario School of Pharmacy, Dr. Carolyn Seyss, the Director for the Institute for Pharmaceutical Industry Fellowships, and Dr. Michael Toscani as the Director Emeritus.

The RPIF Program Certificate is now associated with special credentials so our alumni can now proudly identify themselves as **RUCIF (Rutgers University Certified Industry Fellow)**. Well over 1,500 Post-Doctoral Fellows have completed the RPIF Program, most of whom are experiencing influential and rewarding careers in the pharmaceutical and biopharmaceutical industry throughout the US and abroad. The RPIF Program has Preceptors and Mentors from industry who share their knowledge and experiences with the Fellows through an intense but closely-guided training program. Assignments and projects are challenging, meaningful, and designed to enhance understanding of the pharmaceutical and biopharmaceutical industry and the Fellow's functional area(s). Our goal is to provide the environment for Fellows to build the foundations to fuel their careers as future leaders in the industry.

Connect with us on social media: @RutgersFellow

RUTGERS
Institute for Pharmaceutical Industry Fellowships

Professional Development Series

All Fellows gather once monthly as a group to participate in the Professional Development Day (PDD) series, an important component of their training that complements the hands-on experience provided at the partner companies. The PDDs are steered by a committee of Fellows and are designed to enhance the Fellows' leadership skills such as emotional intelligence, communication, critical decision making, and presentation skills. Fellows develop skill sets under the guidance of external trainers and accomplished RPIF alumni. PDDs also provide general knowledge about various aspects of drug development/commercialization and issues facing the pharmaceutical and biopharmaceutical industry, and promote connectivity and a sense of community among Fellows and alumni from different companies and disciplines.

The Fellows can learn from each other through individual and group presentations on topics and issues related to the pharmaceutical and biopharmaceutical industry. The dynamic forum of PDD provides an opportunity for open discussion and debate among Fellows, Rutgers faculty, and company Preceptors. In addition, outside experts provide training and professional development in a variety of areas (e.g., tools for corporate success, professional writing, presentations, meeting facilitation, negotiating, influencing, networking, conflict resolution, giving and receiving feedback, and business etiquette). Other PDD guest speakers include senior industry executives, including our successful RPIF Program alumni, who share their career paths, insights, and experiences. Importantly, PDDs provide an excellent opportunity for Fellows to interact with each other and develop lasting personal friendships and a strong professional network of Fellows, faculty, alumni, and other industry executives.

Key Program Features

The Rutgers Pharmaceutical Industry Fellowship Program **FOSTER**s the growth and development of future pharmaceutical and biopharmaceutical industry professionals and leaders through key program features:

F	**Family of Leading Companies** – Partners include several of the top global pharmaceutical and biopharmaceutical companies and offer large to small company environments.
O	**Outstanding Alumni Track Record** – Well over 1,500 alumni hold prominent positions at many leading companies, including VP and C-suite levels.
S	**Strong Network** — Fellows develop valuable, lasting connections with each other, alumni, Preceptors, and Rutgers EMSOP faculty.
T	**Trusted and Proven Since 1984** — the Rutgers Fellowship Program is nationally recognized, trusted, and proven as the key pathway to industry for pharmacists as future leaders.
E	**Enhanced Career Development** – Breadth of experiences informs career path choices, increasingly challenging assignments build depth of experience, and visibility creates opportunities - enhancing the potential for accelerated career paths.
R	**Rigorous Academic Component** – Rutgers affiliation provides academic and professional development opportunities.

Rutgers, The State University of New Jersey, with over 67,000 students in its three campuses, is one of the major state university systems in the United States. The New Jersey College of Pharmacy was founded in 1892 and was incorporated into the University in 1927. The Ernest Mario School of Pharmacy (EMSOP) is part of Rutgers Biomedical and Health Sciences (RBHS), the only state school of pharmacy in New Jersey, with approximately 1,350 students in its Doctor of Pharmacy degree program. The Rutgers EMSOP is located on the University's main science and technology campus in Piscataway, New Jersey. Because of its relationship with and close proximity to most of the nation's leading pharmaceutical and biopharmaceutical companies, the EMSOP and the RPIF Program are uniquely capable of providing Fellows with advanced training in the pharmaceutical and biopharmaceutical industry.

RUTGERS
Ernest Mario School of Pharmacy

Soaring Ever Higher
Pharmaceutical Industry Fellowship Program

Application Process and Eligibility Requirements:
Pharmacy Fellows for the Rutgers Pharmaceutical Industry Fellowship Program are selected on a nationally competitive basis. Candidates must have completed a Doctor of Pharmacy degree from an ACPE-accredited institution before July 1 of the fellowship term.

How to Apply:
The RPIF Program is highly competitive. Candidates will be selected for interviews on a rolling basis, so we strongly encourage you to submit your application as soon as possible.

Interested candidates may submit their application with short-answer questions and supporting materials (letter of intent, curriculum vitae, and 3 letters of recommendation) as soon as October 6, 2023 by visiting our website at:
https://pharmafellows.rutgers.edu/how-to-apply/

All application materials **must be submitted electronically to the RPIF Website** per instructions on the site.

Your Letter of Intent & Letters of Recommendation should be addressed to:

Joseph A. Barone, Pharm.D., F.C.C.P.
Dean and Professor II
Ernest Mario School of Pharmacy
Rutgers, The State University of New Jersey
160 Frelinghuysen Road
Piscataway, NJ 08854-8020

Required Items	Submit by
Application with short-answer questions	October 13th
Letter of Intent (LOI)	October 13th
Curriculum Vitae (CV)	October 13th
Letters of Recommendation (LORs)	December 1st

Alliance of Industry Fellowship Associates Fellowship Offers
Recognizing that the choice of a Post-Doctoral Industry Fellowship is an important decision, AIFA exists to promote a common aspect of each of our program's cultures by supporting a consensus first offer date of December 13, 2023 for all fellowship candidates.

We hope that other academic and non-academic Fellowship Programs will respect this timeline to allow for best program fit for candidates.

AIFA
Alliance of Industry Fellowship Associates

Connect with us on social media: @RutgersFellow

RUTGERS
Institute for Pharmaceutical Industry Fellowships

sanofi

www.sanofi-us.com

MAT-US-2305506-v1.0-08/2023