2019 Pharmaceutical Industry Fellowship Program
DEAR PROSPECTIVE FELLOW

We are delighted that Acorda Therapeutics, Inc. is a part of the Rutgers Fellowship program and that you are considering Acorda for a fellowship opportunity. We believe that Acorda can provide you a unique and valuable experience as you explore what the biotechnology industry can offer as you begin your career.

Acorda was founded in 1995 to fulfill a challenging mission: to develop therapies that restore function and improve the lives of people with neurological disorders. At that time, there were very few treatments for such conditions. Over the past 20 years, we’ve been encouraged by the impressive number of therapeutic options that have been developed for people with nervous system disorders and have been privileged to play an important role in that progress.

Acorda began as a virtual company, with no labs or offices of its own; rather, the company existed as a collaboration among leading academic scientists in research areas related to nervous system repair. Acorda developed its initial product pipeline through this extended network.

Collaboration is therefore a key part of Acorda’s DNA. We believe that medical innovation depends on effective multidisciplinary interactions. Although we now are a fully integrated biopharmaceutical company, we maintain and continue to cultivate multiple external collaborations, both with academic scientists and clinical researchers. The name “Acorda” itself is meant to convey the sense of “accord,” or cooperation.

One of the early medications that we identified through our external collaborations, dalfampridine, was approved by the FDA and launched in 2010 as AMPYRA®. Acorda also has a strong pipeline in the neurology space—with clinical and preclinical stage therapies that address a range of disorders, including Parkinson’s disease, migraine and multiple sclerosis.

Our commitment to improving neurological function goes beyond developing therapies. At Acorda, we employ people who share a commitment to improve the lives of the people in the patient communities we serve. We have found along the way that we need to listen to the people we are trying to help to serve them best. Just about every Acordan has a direct connection to patients, whether it’s collaborating with advocacy groups that support patients and families, participating in sponsored walks or personally returning phone calls and emails we receive from people interested in our research and products. We participate in medical, financial and advocacy events throughout the year. These activities facilitate communication among healthcare professionals and people with neurological disorders about our products and research, update investors about our business, and provide support to advocacy groups who serve the same patient communities we do. Through our community outreach programs we provide patient education and resources aimed to improve function in many aspects of life.

Acorda’s collaborative approach has created a company in which innovation is closely tied to our values of integrity and teamwork. We’re proud that this has been recognized by numerous independent organizations, including:

- Acorda has been recognized six times as one of the Best Companies to Work for in New York, based on a survey conducted by Best Companies Group (an independent company that manages Best Places to Work programs on state, regional and national levels).
- Acorda has been named one of the Fortune 100 Best U.S. Workplaces for Women, and Best Workplaces for Millennials and Baby Boomers, based on an independent survey by Great Place to Work® and Fortune magazine.
- Our colleagues have been recognized for individual and team achievements by various trade groups and industry publications: Corporate Counsel’s Best Legal Departments, three PharmaVoice 100 recipients, four PM360 Elite members, and multiple marketing awards from MM&M, PM360, and American Business Awards, just to name a few.

We are seeking highly motivated pharmacists who have a passion to develop innovative therapies for neurological diseases and who are motivated to be part of a collaborative team that is dedicated to this mission.

We understand that you have many choices as you make this important decision about the next step in your career. We hope that the next few pages will provide you with a strong sense of the culture and commitment to neurological innovation and patient welfare at Acorda, and will encourage you to explore all the opportunities available through Acorda’s Fellowship program.

Sincerely,

Ron Cohen, M.D.
President and Chief Executive Officer
ACORDA’S MISSION is to develop therapies that restore function and improve the lives of people with neurological disorders.
## PIPELINE AND PRODUCTS

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The Acorda Fellowship affords me the experiences necessary to build a strong foundation while providing the professional development opportunities that are vital to a career in the pharmaceutical industry.

JEFFREY SNIGGS, PHARM.D
MEDICAL AFFAIRS FELLOWSHIP

TWO-YEAR FELLOWSHIP PROGRAM

Acorda Therapeutics is offering a two-year Medical Affairs Fellowship. Acorda’s Medical Affairs Department covers medical information, scientific communications, and field-based medicine. Medical Affairs also works closely with Acorda’s Clinical Development Department.

- The Fellow will learn the core responsibilities of medical information and gain exposure to other functional areas within Medical Affairs in their first year.

  » Time allocated to the other disciplines within Medical Affairs will be based on business needs with consideration to Fellow interest.

- During portions of the second year, the Fellow will have the opportunity to enhance their industry experience by completing elective rotations.

FELLOWSHIP HIGHLIGHTS:
The Fellow will participate in projects at critical times whenever possible.
MEDICAL INFORMATION
• Provide balanced scientific responses to unsolicited medical inquiries.
• Work with offsite call center to ensure the availability of current product information and related materials such as standard response letters.
• Expand verbal and written communication skills.
• Routinely monitor published scientific literature.
• Staff medical information booth at major scientific meetings.
• Review branded and unbranded materials for scientific accuracy.
• Serve as an internal scientific resource by working cross-functionally with other departments.

SCIENTIFIC COMMUNICATIONS
• Research and review scientific literature to support development of scientific communications projects.
• Provide medical writing and editorial support for the scientific publication development process.
• Coordinate annual strategic medical product planning for approved products and investigational compounds.
• Evaluate funding requests for unsolicited Continuing Medical Education (CME) grants.
• Actively participate in advisory boards by interacting with opinion leaders, creating and delivering presentations, as well as incorporating feedback into Medical Affairs annual product plans.
• Assist in Health Economics and Outcomes Research (HEOR) projects

FIELD-BASED MEDICINE
• Spend time in the field observing Medical Science Liaisons (MSLs) as they engage in fair and balanced scientific exchange with multiple customer groups (opinion leaders, clinical trial sites, payers, advocacy groups, etc.).
• Help facilitate transfer of field information to internal cross-functional teams and participate in journal clubs.
• Opportunity to attend medical conferences, cover scientific sessions with MSLs, and contribute to conference reports.

MEDICAL AFFAIRS FELLOWSHIP DESCRIPTION

In the second year the Fellow will have the opportunity to select one or two elective rotations outside of Medical Affairs to further enhance their industry experience. The Fellow may choose to rotate in a specific discipline in Medical Affairs, or in other departments such as:

COMMERCIAL (MARKET ACCESS, MARKETING)
• Assist in the development of strategies to resolve complexities associated with managed care.
• Provide strategic input and value-based support on product development and marketing activities.
• Assist in the research and dissemination of data demonstrating the value of Acorda products.

DRUG SAFETY AND RISK MANAGEMENT
• Gain an understanding of adverse event and product quality reporting.
RICHARD MARINI, R.PH.
Director of Medical Information Services & Medical Affairs Fellowship Preceptor

Rich started his career as a retail and hospital pharmacist before transitioning to the pharmaceutical industry, working within medical information. At Acorda, Rich is responsible for overseeing all medical information activities, such as the medical review of promotional materials for marketed products and managing the off-site call center. Rich has served as the Acorda-Rutgers Fellowship Preceptor since its inception in 2012. He also continues to work part-time in the hospital setting.

ERICA DANKIEWICZ, PHARM.D., R.PH.
Manager, Medical Information Services & Medical Affairs Fellowship Preceptor

Erica's career in the pharmaceutical industry started in the Rutgers Pharmaceutical Fellowship Program. During her fellowship Erica worked in Medical Affairs and Medical Information and has remained in Medical Information since completing the program. At Acorda Erica assists in the management of core medical information activities and frequently works on cross-functional initiatives. As a preceptor and mentor to the Acorda Fellows, Erica ensures they are gaining valuable experiences.

KALEY WEINTRAUB, PHARM.D., M.B.A., R.PH.
Medical Affairs Second-Year Rutgers Fellow

Kaley earned her dual degrees, a Doctor of Pharmacy and Masters in Business Administration, from the University of Rhode Island. During her time in pharmacy school she was involved in academic research with faculty, volunteer tutoring for pharmacy students, and worked at a community pharmacy.

“The Acorda fellowship program allows me to gain broad exposure to all departments in the company, build professional relationships, and learn the skill sets necessary to support a successful career in the pharmaceutical industry.”

LYNDSAY GOLDEN, PHARM.D.
Medical Affairs First-Year Rutgers Fellow

Lyndsay received her Doctor of Pharmacy from Northeastern University in Boston, MA, after earning a B.S. in Exercise Science at Florida State University. During pharmacy school she was involved in pharmacy organizations, served as a school of pharmacy ambassador, participated in both academic teaching activities and research with faculty, and worked at several hospitals in the Boston area.

“Acorda not only allows me to obtain unique opportunities within Medical Affairs, but also within the pharmaceutical industry. I am able to form valuable relationships, grow professionally, and create the necessary foundation to be successful within Medical Affairs.”
REGULATORY AFFAIRS FELLOWSHIP

TWO-YEAR FELLOWSHIP PROGRAM

Acorda Therapeutics has a two-year Regulatory Affairs Fellowship. The Fellow obtains in-depth, hands-on experience in multiple functions within Regulatory Affairs. The Fellow is also part of multi-disciplinary teams, providing exposure to functions within the biopharmaceutical industry, including: Marketing, Sales, Clinical Development, Medical Affairs, Legal, Technical Operations, Quality, Market Access, and Corporate Communications. The Fellow gains appreciation for US and Global Regulatory Health Authorities and attains an understanding of regulations, guidances, and standard practices in the development of products and in their commercialization. As part of each function within Regulatory Affairs, the Fellow contributes to gathering and sharing regulatory intelligence.
REGULATORY AFFAIRS FELLOWSHIP DESCRIPTION

REGULATORY STRATEGY

• Gain understanding of regulations, guidelines, standard practices, and the role of Regulatory Strategy in development of products for commercialization.
• Provide strategic input and tactical implementation to support development, filing, and regulatory approval of new drug products and drug-device combination products.
• Contribute to regulatory strategic support for pipeline compounds in various stages of development.
• Work with product teams to devise, develop, and modify postmarketing strategy for marketed products, including planning & execution of any applicable postmarketing requirements or pediatric requirements.
• Participate in planning and preparing for interactions with Regulatory Health Authorities (U.S. and ex-U.S.) and responses to inquiries.
• Contribute to drafting of regulatory documents (e.g., submissions, briefing books, and periodic reports) and participate in filing and maintaining INDs (Investigational New Drugs), NDAs (New Drug Applications), CTAs (Clinical Trial Applications), and MAAs (Marketing Authorization Applications).
• Collaborate with cross-functional teams to develop solutions that meet regulatory requirements while achieving commercial objectives.

PROMOTIONAL REVIEW (U.S.)

• Build familiarity with applicable federal regulations, guidances, Office of Prescription Drug Promotion (OPDP) enforcement letters, and OPDP Advisory Comments. Translate them into actionable strategic guidance for project owners developing advertising and promotional labeling materials.
• Support creation and revision of Important Safety Information for professionals and consumers.
• Understand the processes for submission of draft and final promotional materials to OPDP and develop appropriate plans to support these processes. Participate in communications with OPDP.
• Provide conceptual guidance for development of pipeline products regarding potential promotional claims.
• Develop and conduct training regarding core principles and concepts in regulatory promotional review to realize organizational efficiencies.

LABELING

• Gain working knowledge of applicable regulations and guidances for content and format of labeling for a prescription product.
• Participate in the Regulatory-led cross functional team to develop, update, and roll out Prescribing Information for US and other international markets.
• Participate in the Regulatory-led cross-functional team to develop, update, and maintain Core Data Sheets that may be used to support ex-US regulatory submissions.
• Support creation and revision of Brief Summaries for professionals and consumers.

CHEMISTRY, MANUFACTURING & CONTROLS (CMC)

• Understand regulations and guidances applicable to drug substance, drug product, and drug/device combination product manufacturing.
• Provide CMC guidance to product development and product commercialization teams.
• Interact with Manufacturing, Technical Operations and Quality to gain alignment on CMC projects and documentation required for regulatory submission.
• Provide CMC Regulatory assessments of Change Controls, including type of submission required (prior approval supplement, change being effected supplement, or annual reportable change).

Carolyn Seyss delivering keynote speech at 2018 Rutgers Certificate Dinner.
REGULATORY AFFAIRS FELLOWSHIP STAKEHOLDERS AND CURRENT FELLOW

TODD F. BAUMGARTNER, M.D., M.PH.
Senior Vice President, Regulatory Affairs

Todd has been involved in post-graduate education in the health sciences throughout his career. His appointments have included Clinical Assistant Professor of Medicine at the University of Missouri School of Medicine, Adjunct Assistant Professor in Community Medicine at Saint Louis University and Honorary Associate in the Department of Epidemiology and Preventive Medicine of the Monash University (Australia) Medical School. While with Bristol-Myers Squibb (BMS) in Australia, he established a post-graduate pharmacy internship program, and then mentored a Pharm.D. Fellow from the University of Paris in Regulatory Affairs while with BMS in the U.S. He enjoys actively participating in the Acorda program.

CAROLYN SEYSS, PHARM.D., B.S.
Senior Director, Promotional Review, Regulatory Affairs Fellowship Preceptor

Carolyn’s career in the biopharmaceutical industry essentially started with her Rutgers Post-Doctoral Fellowship. Since then, she has served in various roles with the Rutgers Fellowship Program — as Preceptor, Mentor, and Company Program Lead. She enjoys giving back to the Program by continuing to help Fellows develop within the Regulatory Affairs Fellowship at Acorda Therapeutics and contributing to the overall Rutgers Post-Doctoral Fellowship Program as a Key Stakeholder.

SUSI ANTONIUK, M.S.
Senior Director, Regulatory Affairs

Susi has more than 20 years of experience in Regulatory Affairs. Her work has included Regulatory strategy, product labeling, promotional review and generic drug experience. Susi joined Acorda in 2007 and during this time she has had the opportunity to be involved in all stages of drug development on multiple products – including filing an IND (Investigational New Drug), NDA approval, and commercial launch. She has always actively worked to increase the potential of those around her, especially those new to Regulatory. This has shown to be a good fit with the Rutgers Fellowship Program.

MICHAEL ECKHOFF, PH.D.
Senior Director, CMC, Regulatory Affairs

Michael worked in pharmaceutical development for over 20 years and has contributed Chemistry, Manufacturing and Controls (CMC) information that was used to gain approval of nine drug products. In 2011, Michael transitioned to CMC Regulatory Affairs, with responsibility for both investigational and commercial drug products. As the Acorda pipeline includes drugs, biologics and drug-device combination products, Michael enjoys working with the Fellows to help them better understand how FDA regulates these different types of products and to develop an appreciation for the CMC issues that impact regulatory strategy.

CAROLINE KIM, PHARM.D.
Manager, Regulatory Affairs

Caroline received her Doctor of Pharmacy degree from the University of Maryland School of Pharmacy in 2016. She then pursued the Rutgers Post-Doctoral Fellowship at Acorda and gained broad experience in regulatory strategy, promotional review, labeling, and CMC. After completing the fellowship, Caroline joined Acorda and serves as a regulatory reviewer and project lead for multiple products across the company’s portfolio. Rutgers Fellowship offers an incredible opportunity to thrive in the industry and she is excited to continue being involved with the program.

JEFFREY SNIGGS, PHARM.D.
Regulatory Affairs First-Year Rutgers Fellow

Jeffrey earned his Doctor of Pharmacy degree from Touro College of Pharmacy in New York City following the completion of his Bachelors in Chemistry at Hunter College – CUNY. During his time in pharmacy school he held leadership positions in both student government and student organizations, he also conducted academic research with faculty and presented at both APHa and DIA annual meetings.
RUTGERS FELLOWSHIP ALUMNI AT ACORDA

ERICA DANKIEWICZ
PHARM.D., R.PH.
Manager, Medical Information Services

ANNA LEVIT
PHARM.D., R.PH.
Senior Manager, Market Research & Competitive Intelligence

CAROLYN SEYSS
PHARM.D., B.S.
Senior Director, Promotional Review, Regulatory Affairs

ELAINE NADEAU
PHARM.D., R.PH.
Associate Director - MSL (Development)

CAROLINE KIM
PHARM.D.
Manager, Regulatory Affairs

LAUREN CORRY
PHARM.D., R.PH.
Medical Science Liaison, New York
Program History
In 1984, at Rutgers, The State University of New Jersey, the Ernest Mario School of Pharmacy and two pharmaceutical companies began a collaborative pilot program to evaluate the potential contributions of clinically-trained pharmacists within a pharmaceutical industry practice setting. Following the successful pilot, the Rutgers Pharmaceutical Industry Fellowship (RPIF) Program grew significantly and expanded to include 21 companies within the pharmaceutical and biopharmaceutical industries and over 200 fellows annually.
RUTGERS PROGRAM HISTORY

In 2002, Dr. Ernest Mario generously provided an endowment to establish the Institute for Pharmaceutical Industry Fellowships to enhance and promote the role of pharmacists in industry through the RPIF Program. The Institute staff members:

- provide leadership and administrative support;
- promote quality, communication, and scholarly activity; and
- arrange specialized fellowship training opportunities within the pharmaceutical and biopharmaceutical industries.

The RPIF Program has thrived under the leadership of the founder, Dr. Joseph A. Barone, Dean and Professor II of the Ernest Mario School of Pharmacy and Dr. Michael Toscani, Research Professor and the Director for the Institute for Pharmaceutical Industry Fellowships.

More than 950 post-doctoral fellows have completed the RPIF Program, most of whom are pursuing influential and rewarding careers in the pharmaceutical and biopharmaceutical industries throughout the U.S. and abroad. The RPIF Program has preceptors/mentors from industry who share their knowledge and experiences with the fellows through an intense but closely-guided training program. Assignments and projects are challenging, meaningful, and designed to enhance understanding of the pharmaceutical and biopharmaceutical industries and the fellow’s functional area.

Recently in 2018, our program has expanded to offer interdisciplinary fellows’ training by adding select physician fellowship opportunities to our well-established program.

PROFESSIONAL DEVELOPMENT SERIES

All fellows gather at Rutgers once or twice monthly as a group to participate in the Professional Development Day (PDD) Series, an important component of their training that complements the hands-on experience provided at the partner companies. The PDDs are steered by a committee of fellows and are designed to enhance the fellows’ presentation skills, emotional intelligence, promote connectivity and a sense of community among fellows from different companies and disciplines, develop new skill sets under the guidance of external trainers, and provide general knowledge about various aspects of drug development and issues facing the pharmaceutical and biopharmaceutical industries.

The fellows learn from each other through individual and group presentations and debates on topics and issues related to the pharmaceutical and biopharmaceutical industries. This dynamic forum provides an opportunity for open discussion and debate among fellows, Rutgers faculty, and company preceptors. In addition, outside experts provide training and professional development in a variety of areas (e.g., tools for corporate success; professional writing, presentations, meeting facilitation, negotiating, influencing, networking, and conflict resolution skills; giving and receiving feedback; and business and dining etiquette).

Other PDD guest speakers include senior industry executives, patient advocacy groups, and successful RPIF Program alumni who share their insights and experiences. Importantly, PDDs provide an excellent opportunity for fellows to interact with each other and develop lasting personal friendships and a strong professional network of fellows, faculty, alumni, and other industry executives.
KEY PROGRAM FEATURES

The Rutgers Pharmaceutical Industry Fellowship Program FOSTERs the growth and development of future pharmaceutical and biopharmaceutical industry professionals through the following key program features:

Family of Leading Companies—Partners include several of the top 21 global pharmaceutical and biopharmaceutical companies.

Outstanding Alumni Track Record—Over 950 alumni hold prominent positions at many leading companies.

Strong Network—Over 200 fellows each year develop valuable, lasting connections with each other, alumni, preceptors and faculty.

The Pathway to Industry—Since 1984, the Rutgers program has been nationally recognized, trusted, and proven as the pathway to industry for pharmacists.

Enhanced Career Path—Increasingly challenging assignments build depth of experience and enhance the potential for an accelerated career path.

Rigorous Academic Component—Rutgers affiliation provides academic and professional development opportunities.

APPLICATION PROCESS AND ELIGIBILITY REQUIREMENTS:

Fellows for the Rutgers Pharmaceutical Industry Fellowship Program are selected on a nationally-competitive basis. Candidates must have completed a Doctor of Pharmacy degree from an ACPE accredited institution before July 1 of the fellowship term. Participation in the ASHP Midyear Clinical Meeting/PPS is strongly encouraged. Interested individuals are invited to electronically submit a curriculum vitae, three letters of recommendation and a letter of intent and complete a program interest form online by visiting our website at pharmafellows.rutgers.edu.

All application materials must only be submitted electronically via our website, pharmafellows.rutgers.edu (Applicant Portal) as early as November 17th. Applicants are strongly encouraged to submit a CV, Letter of Intent and (1) Letter of Recommendation by December 1st.

Please address your Letter of Intent & Letters of Recommendation to:

Joseph A. Barone, Pharm.D., F.C.C.P.
Dean and Professor II
Ernest Mario School of Pharmacy
Rutgers, The State University of New Jersey
160 Frelinghuysen Road
Piscataway, NJ 08854-8020

Rutgers, The State University of New Jersey, with approximately 68,500 students in its three campuses, is one of the major state university systems in the United States. The New Jersey College of Pharmacy was founded in 1892 and was incorporated into the University in 1927. The Ernest Mario School of Pharmacy is the only state school of pharmacy in New Jersey, with approximately 1,300 students in its Doctor of Pharmacy program.

The Rutgers Ernest Mario School of Pharmacy is located on the University’s main science and technology campus in Piscataway, New Jersey. Because of its close proximity to the nation’s leading pharmaceutical and biopharmaceutical companies, the Ernest Mario School of Pharmacy and the RPIF Program are uniquely capable of providing fellows with exposure to the pharmaceutical and biopharmaceutical industries.