2019 Pfizer Fellowship Program
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GREETINGS FROM FREDA LEWIS-HALL

I would like to extend a warm welcome to our partners at Rutgers University and to those candidates who are considering the Rutgers Pharmaceutical Industry Fellowship (RPIF) Program.

One of Pfizer’s strengths is found in the many talented colleagues who advance biomedical innovation through a host of clinical research and medical affairs specialties. Our overarching goal is Patients First, ensuring that patient voices are both heard and heeded throughout the innovation process. As you will read in the coming pages, Pfizer has a partnership with Rutgers and greatly supports the RPIF program, through which Fellowship Alumni have gone on to a wide range of leadership opportunities within Pfizer—and our industry.

Through this process, we invite you on a journey of personal and professional exploration. You will come to learn that Pfizer colleagues are among the best in our industry and firmly dedicated to better health outcomes for more of the world’s people.

I wish you great success throughout this process and in your future endeavors.

Sincerely,

Freda Lewis-Hall, MD
Executive Vice President & Chief Medical Officer
Pfizer Inc
Our Purpose

Our purpose is to innovate to bring therapies to patients that significantly improve their lives.

Our diversified global health care portfolio includes human and small molecule medicines and vaccines, as well as many of the world’s best-known consumer products.

Pfizer encourages and rewards a culture of idea sharing, critical thinking, and continuous improvement. Each position at Pfizer touches and contributes to the success of our business and our world. This is the reason Pfizer is committed to hiring highly qualified candidates for all areas of our business. We celebrate the differences that create the mosaic culture of Pfizer, especially the diversity of thought. We nurture these individuals with access to unparalleled resources and world-class facilities as well as the opportunity to work on groundbreaking research. We are dedicated to hiring, retaining and inspiring our colleagues by offering some of the best growth opportunities available in the industry.

At Pfizer, while our goal is to save and improve lives through the development of innovative medicines and vaccines, we equally value the impact we can have on empowering patients to once again live the fullest life possible. It is with that in mind that we will continue to forge new partnerships and improve our current ones, look to develop new healthcare innovations that provide more holistic value to patients, work with governments, payers and nongovernment organizations to ensure the widest access to medicines possible, continue to enhance the way we integrate patient insights into our research and development, and finally, increase the number of programs that educate and empower patients to participate in their healthcare decisions. We believe all of these goals are only possible by working in partnership with patients and putting them and their needs at the center of everything we do.
PFIZER OWNIT! CULTURE: A CULTURE EMBEDDED IN THE BUSINESS

Pfizer understands that for prospective colleagues, a company’s internal culture is as important as its external reputation.

With its emphasis on “ownership,” Pfizer’s OWNIT! culture allows individual colleagues to discover career success at the same time that it drives positive business results.

OWNIT! encourages all colleagues to take ownership for their careers and make a positive impact on the business. This means that innovation and new ideas are met with openness and careful consideration, not skepticism and dismissal. It means everyone, no matter what their role, strives for excellence. Pfizer colleagues take accountability for their work and deliver on their commitments with speed, decisiveness and integrity.

We also leverage Head, Heart and Guts leadership to approach our work in a holistic way that optimizes results. Head, Heart and Guts encompasses six behaviors, expected of Pfizer colleagues at every level - decisive and focused, connected and inspiring, courageous and resilient. It strengthens our competitive advantage and helps guide how we bring our OWNIT! culture to life.
PFIZER GLOBAL COMMERCIAL BUSINESS ORGANIZATION STRUCTURE*

Our operating structure represents the next steps in Pfizer’s journey to further revitalize our innovative core, enhance the value of our consumer and off-patent established brands and maximize the use of our capital to deliver value to consumers, patients, and our shareholders. Through this evolution, we are enabling greater independence, focus and responsiveness for our commercial business.

*Effective with the beginning of the company’s 2019 fiscal year, Pfizer will have:

- A science-based **Innovative Medicines** business, which will now include biosimilars and a new Hospital business unit for anti-infectives and sterile injectables.
- An off-patent branded and generic **Established Medicines** business operating with substantial autonomy.
- A **Consumer Healthcare** business.
Introduction to the Pfizer Fellowship Program

POSITIONS AT COLLEGEVILLE, PENNSYLVANIA
Inflammation and Immunology Global Medical Affairs (2 years)
Inflammation and Immunology NA Medical Affairs (2 years) **NOT RECRUITING**

POSITIONS AT NEW YORK CITY, NEW YORK
Global Medical Information/Global Medical Affairs, Internal Medicine (2 years)
Pfizer Rare Disease US Medical Affairs (2 years)
Oncology Medical Affairs (1 year)
Commercial Development (2 years) **NOT RECRUITING**
PEH Global/US Medical Affairs (1 year) **NOT RECRUITING**

POSITIONS AT MADISON, NEW JERSEY
Clinical Research & Development (2 years) **NOT RECRUITING**
Medical Affairs (2 years) **NOT RECRUITING**
WELCOME TO THE PFIZER FELLOWSHIP PROGRAM!

Since its creation, the RPIF program at Pfizer has expanded to numerous areas and has graduated over 25 fellows, many of whom remain with the company. As a unified program, with fellows in Pfizer Essential Health, Pfizer Innovative Health, and Pfizer Consumer Healthcare, there is ample opportunity to establish a rewarding career in a number of areas.

The RPIF program at Pfizer is well-established, with support at the highest levels of the company. The leadership team, composed of strong advocates for the fellows, includes executive sponsors, program directors, and a chief fellow. The RPIF program at Pfizer also maintains strong connections to other post-doctoral programs across the company as well as employee resource groups such as the Pfizer Pharmacists Association (PPA). Over the coming year, the leadership team will be working hard on behalf of all our key stakeholders to continue improving the program.

Together with the other key stakeholders for the program, I want to thank you for your interest in Pfizer as the company with which to pursue your fellowship. We wish you good luck throughout the interview process and in starting the next phase of your career!

Sergio Gatoulis, PharmD
Senior Director, Global Clinical Research
Fellowship Director, Pfizer/RPIF Program
Pfizer Innovative Health includes six business groups – Consumer Healthcare, Inflammation & Immunology, Internal Medicine (neuroscience and pain, and cardiovascular and metabolic), Oncology, Rare Disease and Vaccines. Each business group is committed to improving health with our innovative products from prevention to treatment to wellness – at every stage of life in communities across the globe. Our Emerging Markets group is focused on increasing access to Pfizer’s innovative portfolio of medicines to people across developing countries in Latin America, Asia, Africa and the Middle East.

Pfizer Innovative Health is positioned to transform global health one patient at a time. We’re not just discovering new medicines – we are driving the future of healthcare.
OVERVIEW OF PFIZER ONCOLOGY

At Pfizer Oncology, we are committed to advancing medicines wherever we believe we can make a meaningful difference on the lives of patients. Today, Pfizer Oncology has an industry-leading portfolio of 11 approved cancer medicines across 19 indications, including breast, prostate, kidney, lung and hematology. We also have one of the deepest oncology biosimilars pipelines, with two medicines approved globally and several assets in mid to late-stage development for the treatment of cancer or as supportive care.

Pfizer Oncology’s areas of focus include: extending our leadership in breast and prostate cancers; advancing our portfolio and delivering precision immunotherapy approaches; and leading a next wave of innovation in immunotherapy and targeted medicines by discovering or developing the right combinations of medicines, identifying new targets and developing new platforms and approaches. Pfizer Oncology is striving to change the trajectory of cancer.

Supporting these efforts are teams of dedicated people focused on understanding the specific needs of people living with cancer and providing support to oncology investigators and practitioners on the front line. Among these highly matrixed teams are Medical Affairs and Commercial Development, who both play integral roles in drug development.
PFIZER ONCOLOGY MEDICAL AFFAIRS FELLOWSHIP OVERVIEW

The purpose of this one-year fellowship program is to provide PharmDs with the skills and experiences needed to launch a successful career in the pharmaceutical industry through specialized training in Oncology Medical Affairs. The Pfizer Oncology Medical Affairs Fellowship offers a broad overview of important areas within the pharmaceutical industry. This broad exposure will also provide valuable networking opportunities for PharmDs. Fellows will expand their clinical knowledge by gaining exposure to a range of therapeutic areas that may include: breast, hematology, lung, renal cell carcinoma, and immuno-oncology. Fellows will also be expected to work closely with Medical Directors and provide support through active participation in the development and execution of a broad range of medical affairs activities.

DEVELOP CRITICAL INTERACTION SKILLS AND BUILD A NETWORK
- Collaborate with cross-functional teams including: global commercial development, communications, regulatory affairs, legal, outcomes research, and clinical research
- Attend regional and national scientific and medical conferences and report key findings
- Support collaboration with key stakeholders to develop strategy, implement studies, and interpret data
- Interact with key medical opinion leaders and other health care practitioners

TRANSFER KNOWLEDGE AND BECOME A VALUED TEAM MEMBER
- Provide input regarding the development of medical publications and ensure the scientific accuracy of manuscripts
- Provide medical review of promotional materials
- Participate in medical slide development and review, including training documents for field-based colleagues
- Provide insight to team members regarding current practices and potential future paradigm shifts

GAIN EXPERIENCE IN THE OPERATIONAL ASPECTS OF INDUSTRY
- Assist in the coordination and planning of advisory board meetings
- Participate in the review of investigator led research proposals
- Research, create, and review scientific responses and dossiers in order to develop fair and scientifically balanced responses to medical inquiries
- Partner with field-based medical colleagues in supporting investigator-led studies, communicating with health care professionals, and supporting research activities
PFIZER ONCOLOGY MEDICAL AFFAIRS FELLOWSHIP

Geeta Devgan, PhD  
Medical Director  
US Oncology Medical Affairs  
PRECEPTOR

Stanislav Lechpammer, MD, PhD  
Medical Director/Team Leader  
US Oncology Medical Affairs  
PRECEPTOR

Yao Wang, MD  
Senior Medical Director  
US Oncology Medical Affairs  
PRECEPTOR

Lindsey Parker, PharmD  
US Oncology Medical Affairs  
FELLOW

Rafi Reyasat, PharmD  
US Oncology Medical Affairs  
FELLOW

Tracey Li, PharmD  
US Oncology Medical Affairs  
FELLOW

Joanne Ryan, PhD, RN  
Medical Director,  
US Oncology Medical Affairs  
STAKEHOLDER
GLOBAL ONCOLOGY COMMERCIAL DEVELOPMENT FELLOWSHIP OVERVIEW

Two year fellowship in Oncology – Global Marketing and Commercial Development (GMCD) based in New York City where you will provide the commercial leadership and perspective needed to inform key pipeline portfolio decisions and ensure successful product launches.

The purpose of this two year fellowship is to provide PharmDs with the skills and experience needed to launch a successful career in the pharmaceutical industry through direct experience in commercial development, marketing/brand strategy and business development (e.g. mergers & acquisitions, licensing, etc.). The experience will provide a broad overview of how and when critical commercial decisions are made throughout the full spectrum of drug development; from opportunity assessment and trial design to launch strategy and brand development. Fellows will gain invaluable networking opportunities as they collaborate closely with partner functions including medical affairs, regulatory, clinical, regional commercial, portfolio decision analysis, market analytics, pricing, outcomes and evidence, among others.

CRITICAL INTERACTION SKILLS AND NETWORK BUILDING

- Collaborate globally with cross-functional teams to craft commercial development strategies across the oncology portfolio.
- Ensure appropriate internal representation for health care providers, key opinion leaders, patients, and caregivers.
- Partner with our regional commercial colleagues to integrate regional perspectives, restrictions, and opportunities to be incorporated into development and launch programs.

MARKET LANDSCAPE AND OPPORTUNITY ASSESSMENT

- Work with core asset teams to generate market insights, develop brands, and launch new oncology products.
- Support internal and external communication efforts around product milestones, data readouts, and key initiatives.
- Collaborate with Market Analytics and Pricing in constructing research tools to address business questions and participate in the distillation and refinement of key market assumptions used to assess opportunities.

BUSINESS DEVELOPMENT

- Obtain valuation and business skills training to help identify and prioritize assets with potential to enrich Pfizer’s oncology portfolio.
- Serve as a trusted resource for accurate and current market landscape knowledge.
- Understand, prepare for, and mitigate risks/ maximize opportunities associated with internal and external assets.
GLOBAL ONCOLOGY COMMERCIAL DEVELOPMENT FELLOWSHIP

Polly A. Murphy
Vice President
Global Marketing and Commercial Development
Pfizer Oncology
STAKEHOLDER

Joshua Meinert, PharmD, MS
Global Marketing & Commercial Development
FELLOW
OVERVIEW OF GLOBAL MEDICAL INFORMATION AND GLOBAL MEDICAL AFFAIRS IN PFIZER INNOVATIVE HEALTH (GMI/GMA)

ABOUT GLOBAL MEDICAL INFORMATION

The mission of GMI is to empower our customers to make informed decisions through quality interactions that benefit patients.

Global Medical Information aims to strengthen Pfizer’s mission and purpose by ensuring access to information and knowledge that significantly impacts patient care. Our product expertise and customer interactions enable us to share valuable insights with our internal partners and to develop innovative solutions that support the MI needs of our customers.

ABOUT GLOBAL MEDICAL AFFAIRS, INTERNAL MEDICINE

The purpose of Global Medical Affairs, Internal Medicine is to create, demonstrate, and communicate the clinical value of our medicines while maintaining patient’s best interests.

Global Medical Affairs, Internal Medicine leads scientific dialogue with the medical and scientific communities in an accurate, fair and balanced manner about the benefits and the risks of our medicines. This enables prescribers and other healthcare decision makers to make informed decisions with patients and use our medicines safely and effectively. Our mission is to enhance the knowledge of our medicines and the associated therapeutic areas in which we focus our research efforts and interpret emerging scientific trends, clinical data, and the competitive landscape and align internal stakeholders on a balanced benefit-risk proposition.
GMI / GMA FELLOWSHIP OVERVIEW

The GMI/GMA Fellowship is a unique two-year program that is designed to provide customized and practical learning opportunities that will provide a comprehensive foundation and advanced experience to enable the Fellow to prepare for a strong career in the pharmaceutical industry.

First year: Global Medical Information

Afford a fellow the opportunity to develop practical and unique Medical Information skills, while building internal transformative connections and external collaborations, with Global MI business partners. Responsibilities include but are not limited to:

**Understand** the medicine, therapeutic area, and the information needs of the medical community, patients, and caregivers:
- Develop and leverage expertise as a subject matter expert for assigned Pfizer product(s) and associated therapeutic area(s)
- Proactively analyze inquiry data to identify customer insights, trends and subsequently construct and execute strategic action plans when key medical and customer issues are identified

**Generate** valued clinical and scientific responses to assist in making informed healthcare decisions:
- Perform in-depth research, analysis, and interpretation of the medical literature from both external and internal sources
- Research assigned escalated medical information inquiries including utilization of medical resources, clinical knowledge, and scientific literature
- Actively participate in the creation and maintenance of regional and global MI scientific response documents by ensuring that responses are medically and scientifically accurate, timely, fair-balanced, and meet customer needs

**Communicate** to customers and stakeholders to facilitate the safe and effective use of Pfizer prescription products:
- Provide balanced, scientific, and evidence-based answers to unsolicited medical questions from our customers
- Actively participate and interact with medical colleagues (Medical Affairs and Field-Based Medical) and cross-functional team members (Regulatory Affairs, Corporate Counsel, Media Relations, Commercial) and contribute to management of product issues and business objectives
- Participate in strategic initiatives designed to enhance the delivery of MI through digital channels
GMI / GMA FELLOWSHIP OVERVIEW

Second year: Global Medical Affairs, Internal Medicine

Understand the medicine, therapeutic area and customer perspectives:
- Understand and interpret clinical data, emerging scientific trends and the competitive landscape and align internal stakeholders on a balanced benefit-risk proposition
- Partner with key thought leaders, professional societies, patient and disease advocacy groups to better understand and gain insights into areas of unmet medical need for patients and help shape life-cycle management strategies

Generate and perform the creation, acquisition, evaluation & integration of clinical data and content:
- Participate in publication subcommittee meetings to plan and implement appropriate publication strategies and tactics for the medicine
- Proactively collaborate in the development and review of promotional materials
- Assist in the development of medical content for congress, symposia, speaker training and advisory boards
- Assist in the development of a life-cycle management strategy that improves the clinical care of patients by addressing unmet medical needs through various channels (e.g.: Phase IV trials, investigator-initiated research (IIRs), real world data, etc.)

Communicate in an accurate, fair and balanced manner the benefit-risk, appropriate use & clinical value of our medicines:
- Serve as a reliable, trusted resource for accurate, current medical and scientific knowledge (e.g.: disease states, product label), including competitive medicines, for internal and external stakeholders and customers
- Develop communication tools that provide accurate, fair and balanced perspective of our medicines enabling prescribers and other healthcare decision makers to make informed decisions with patients and use our medicines safely and effectively
GMI/GMA FELLOWSHIP

Annamaria Crisan, BPharm, MSc
Medical Information Lead
PRECEPTOR

Priya Patel, PharmD
Global Medical Information
FELLOW

Lisa Tarasenko, BS, PharmD, MBA
Senior Medical Director, Global
Medical Affairs
PRECEPTOR

Sveta Ferri, PharmD
Global Medical Affairs
FELLOW

Global Medical Information/Global Medical Affairs (GMI/GMA)

Stacey Follman, PharmD
Director Student Affairs, Medical Information
STAKEHOLDER

Dominick Albano, PharmD, MBA
Vice President
Global Medical Information
STAKEHOLDER

Mary Sendi, PharmD
Regional Medical Information
Lead for North America
STAKEHOLDER

David A. DeMicco, PharmD
Head, Global Medical Affairs, Internal Medicine, PIH
STAKEHOLDER

EXECUTIVE SPONSOR FOR PFIZER FELLOWSHIP
OVERVIEW OF PFIZER RARE DISEASE US MEDICAL AFFAIRS

Rare diseases are among the most serious of all illnesses and impact millions of patients worldwide, representing an opportunity to apply our knowledge and expertise to help make a significant impact in addressing unmet medical needs. The treatment options are few, and with both quality of life and longevity relying on new breakthroughs, our shared urgency is very real.

In Pfizer Rare Disease, we build on more than two decades of experience, a dedicated research unit focusing on rare diseases, and a global portfolio of more than 20 medicines approved worldwide that treat rare diseases in the areas of hematology, neuroscience, inherited metabolic disorders, pulmonology, and oncology. Pfizer is leading bold approaches and pioneering collaborations to make a meaningful difference in the lives of those affected by rare disease.

We have worked alongside the rare disease community for decades with an unmatched passion for delivering life-changing medicines through scientific innovation. Every advance counts in our mission to bring new medicines to the rare disease patients who need them. Pfizer Rare Disease combines pioneering science and deep understanding of how diseases work to deliver innovative treatments… they can’t wait for the day when they have treatment options and neither can we.

At Pfizer Rare Disease, we passionately dedicate our resources, expertise, and global reach to bring innovative medicines to rare disease patients and their families.
OVERVIEW OF PFIZER RARE DISEASE US MEDICAL AFFAIRS

Goal of the Pfizer Rare Disease PharmD Fellowship

- To provide the fellow with the skills and experience needed to be successful in a career within the pharmaceutical industry, with a focus in Medical Affairs and will also work with various cross functions such as Medical Information, Marketing, GH&V (Global Health & Value), Sales, Regulatory and Legal
- To provide the fellow with broad opportunities to partner and/or lead different Medical Affairs projects across the Rare Disease portfolio while gaining experience preparing for launch of tafamidis and rivipansel

UNDERSTAND THE DATA AND BUILD STRONG COMMUNICATION SKILLS

- Support medical content review for promotional material development through RC (review committee) in partnership with Regulatory, Legal and Marketing cross-functional colleagues
- Support the development of internal training resources for cross-functional colleagues, including Sales training
- Partner with Medical Information colleagues to provide expert input into scientific responses

ENGAGE WITH SCIENTIFIC COMMUNITY AND PATIENTS

- Involvement in data generation and communication activities (i.e. IIRs [investigator-initiated research], phase IV trials, etc.)
- Understand and participate in patient advocacy initiatives
- Support and participate in the planning and execution of advisory boards to gain insights from key thought leaders

GENERATE DATA AND GARNER INSIGHTS

- Understand and participate in the publication planning process for Rare Disease products
- Understand and participate in Medical strategies and tactics
- Planning and execution of key competitive intelligence activities, including attendance at national congresses, with cross-functional colleagues

PFIZER RARE DISEASE US MEDICAL AFFAIRS PHARM D FELLOW DELIVERABLES

The fellow will have a portfolio of real life projects/materials completed at the end of the fellowship as evidence of developed skill sets, which will include:

- One or more advisory boards
- Review Committee (RC) support
- Congress support
- Publication planning

- Data generation & communication
- Training support
- Operating Plan & Budget
OVERVIEW OF PFIZER RARE DISEASE US MEDICAL AFFAIRS

Younos Abdulsattar, PharmD, BCPS, MBA  
US Tafamidis Medical Team Lead  
Rare Disease  
PRECEPTOR

Marianna Bruno, PharmD, MPH  
US Senior Medical Director, Tafamidis  
Rare Disease  
PRECEPTOR

Alex Schepart, PharmD, MBA  
US Medical Director, Tafamidis  
Rare Disease  
PRECEPTOR

Sveta Ferri, PharmD  
US Medical Affairs  
Rare Disease  
FELLOW
GLOBAL MEDICAL AFFAIRS & NORTH AMERICA MEDICAL AFFAIRS: INFLAMMATION AND IMMUNOLOGY FELLOWSHIP OVERVIEW

The purpose of Medical Affairs is to create, demonstrate, and communicate the clinical value of our medicines whilst maintaining the primacy of patient’s best interest.

Our mission is to enhance the knowledge of our medicines and the associated therapeutic areas in which we focus our research efforts and interpret emerging scientific trends, clinical data and the competitive landscape and align internal stakeholders on a balanced benefit-risk proposition. The Medical Affairs group communicates with the medical and scientific communities in an accurate, fair and balanced manner about the benefits and the risks of our medicines enabling prescribers and other healthcare decision makers to make informed decision with patients and use our medicines safely and effectively. We champion patients’ interests by ensuring that improving patients’ lives remains the primary focus of everything we do at Pfizer.

DEVELOP THERAPY AREA EXPERTISE

- Develop and leverage expertise as a subject matter expert for assigned Pfizer product(s) and therapeutic areas
- Understand and interpret clinical data, emerging scientific trends and the competitive landscape and align internal stakeholders on a balanced benefit-risk proposition
- Serve as a reliable trusted resource for accurate, current medical and scientific knowledge (e.g., disease states, product label), including for competitive medicines, for internal and external stakeholders

INTERACT WITH THE SCIENTIFIC COMMUNITY

- Attend scientific and medical conferences and report on key findings
- Partner with key thought leaders, professional societies, patients and disease advocacy groups to better understand and gain insights into areas of unmet medical needs for patients
- Participate in the publication of scientific abstracts and manuscripts

BUILD TECHNICAL AND PROFESSIONAL SKILLS

- Provide guidance on commercial projects including strategy, material review, and training
- Assist in coordination and planning of advisory board meetings
- Assist in the development of medical content for congresses, symposia, speaker training, and advisory boards
GLOBAL MEDICAL AFFAIRS - INFLAMMATION AND IMMUNOLOGY FELLOWSHIP

Michael Zielinski, PharmD
Medical Director, Global Medical Affairs, Inflammation and Immunology
PRECEPTOR

Christopher Russo, PharmD
Global Medical Affairs, Inflammation and Immunology
FELLOW

Xiang Guo, PharmD
Global Medical Affairs, Inflammation and Immunology
FELLOW

NORTH AMERICA MEDICAL AFFAIRS – INFLAMMATION AND IMMUNOLOGY FELLOWSHIP

Arif Soonasra, PharmD
Medical Director, NA Medical Affairs, Inflammation and Immunology
PRECEPTOR

Saajan Shah, PharmD, MBA
NA Medical Affairs, Inflammation and Immunology
FELLOW

NOT RECRUITING
OVERVIEW OF PFIZER CONSUMER HEALTHCARE

Pfizer Consumer Healthcare (PCH) is among the largest over-the-counter (OTC) health care products companies in the world, with a global footprint of operations in more than 90 countries.

We maintain leadership positions in many markets and sell two of the top 10 global brands (Advil® and Centrum®). PCH develops, manufactures and markets leading non-prescription medicines, vitamins and nutritional products. We strive to bring new and better solutions to market that help consumers around the world support their health and enhance personal wellbeing.

PFIZER CONSUMER HEALTHCARE MISSION

At PCH we have a passion to improve the lives of people around the world, by empowering them to take health and wellness into their own hands through our innovation and expertise.

CLINICAL RESEARCH & DEVELOPMENT AND MEDICAL AFFAIRS

Pfizer Consumer Healthcare (PCH), in partnership with the Ernest Mario School of Pharmacy at Rutgers University, is offering two-year pharmaceutical industry fellowship opportunities in Clinical Research & Development and Medical Affairs. The first year will focus on obtaining a well-rounded foundation in the Fellow’s respective area, while the second year will provide the opportunity to rotate to different departments based on interest. The Fellows will experience in-depth, hands-on training and work among cross-functional teams. There will also be opportunities to attend conferences and seminars for continued education and networking with industry professionals. PCH’s fellowship program is designed to develop the communication, management and technical skills needed for a successful career in the pharmaceutical field.
CLINICAL RESEARCH & DEVELOPMENT FELLOWSHIP OVERVIEW

This fellowship is designed to facilitate understanding both the strategic and operational aspects of clinical research and development. The fellow will have the opportunity to be involved in development of the strategy, execution, and reporting of clinical studies for OTC products, medical devices and Rx-to-OTC drug switch candidates across a variety of therapeutic areas including pain management, respiratory, GI and personal care.

Fellows who pursue a position in PCH’s Global Clinical Research and Development organization will gain direct experience in the following areas:

**STRATEGY**
- Provide input to the clinical development strategy for assigned therapeutic area(s) to support global registration approvals and claims development for the OTC portfolio
- Support clinical study teams as the study clinician, providing clinical and scientific expertise to the clinical trial design, protocol development process, successful study execution, and data review/interpretation
- Contribute to the design of innovative clinical study models to align with commercial objectives and the applicable regulatory framework
- Partner with Rx-to-OTC switch teams in the evaluation and development of new switch candidates

**EXECUTION**
- Execute clinical trial programs in accordance with established quality standards such as Good Clinical Practices (GCP), health authority regulations/guidelines, and organizational standard operating procedures
- Effectively collaborate with project team members to provide periodic updates on assigned clinical deliverables, ensuring clear communication on potential risks and mitigations

**REPORTING**
- In collaboration with cross-functional team members, contribute to the development of clinical documents for use in regulatory submissions and periodic updates
- Present protocols to internal stakeholders and governance bodies, as well as investigator/study initiation meetings
- Prepare for and attend meetings with FDA and other regulatory authorities

During the second year of the fellowship, individuals may gain additional experience and skills through a rotation. The rotation provides the fellow with an opportunity to explore their interests through working more closely with other departments or functional teams within the company.
CLINICAL RESEARCH & DEVELOPMENT FELLOWSHIP

Dorothy Fan, PharmD
Clinical Research & Development
1st YEAR FELLOW

Vrunda Parikh, PharmD
Clinical Research & Development
2nd YEAR FELLOW

Mario Cruz-Rivera, PhD, MPH, FCAAAI, FAAAAI
Senior Director, Global Clinical Research & Rx-to-OTC Switch
PRECEPTOR

Edmund Arthur, PharmD, MBA
Senior Manager, Global Clinical Research
PRECEPTOR

STAKEHOLDERS

Left to Right

James T. Angello, PharmD
Vice President, Global Clinical Development
David M. Savastano, PhD
Senior Director & Head, Global Clinical Research
Chunming (Mark) Li, PhD
Biostatistics & Analytics Lead
Lisa A. Baird, MS
Clinical Operations Lead

Pfizer Consumer Healthcare (PCH)
MEDICAL AFFAIRS FELLOWSHIP OVERVIEW

The purpose of this two-year fellowship is to provide a comprehensive foundation in medical affairs and gain the essential knowledge and experience for a successful career in the pharmaceutical industry.

This fellowship is designed to foster an understanding of both the strategic and operational aspects of global/regional medical affairs across health and wellness, with specific emphasis on pain management, respiratory care, gastrointestinal care, and personal care.

During the second year of the fellowship, the Fellow may have the opportunity to work more closely with specific teams (e.g. Clinical Development, Regulatory Affairs, Medical Information, Safety, Project Management, Marketing, etc.) to enhance experiential learning within the broader Pfizer organization.

Fellows will develop in the following key areas:

**PROMOTIONAL OVERSIGHT**
- Verify medical content in promotional materials for correctness and medical accuracy
- Provide medical guidance on commercial projects including strategy, material review, and training
- Provide insight to team members regarding current practices and potential future paradigm shifts

**MEDICAL OVERSIGHT**
- Collaborate across cross-functional teams including marketing, regulatory affairs, public affairs, communications, Patient & Health Impact, and clinical research
- Participate in medical slide development and review, including training documents
- Provide input into the development of medical publications, ensuring that manuscripts are scientifically accurate
- Contribute to the identification and development of intriguing Continuing Medical Education (CME) programs

**PROFESSIONAL INTERACTION**
- Support key collaboration with Patient & Health Impact teams to develop strategy, implement studies, and interpret data
- Assist in coordination and planning of advisory board meetings
- Review of investigator-led research proposals
- Research, create, and review scientific responses in order to develop fair-balanced and scientifically accurate responses to medical inquiries
- Attend scientific and medical conferences and report on key findings
- Interact with key medical opinion leaders and other healthcare practitioners
- Research, create, and review proposed product dossier submissions to relevant boards of health

**PROFESSIONAL DEVELOPMENT**
- Create new programs, trainings, and educational material for consumers, healthcare professionals, as well as internal colleagues
- Participate in various leadership training seminars
Pfizer Consumer Healthcare (PCH)

MEDICAL AFFAIRS FELLOWSHIP

David Kellstein, PhD
Senior Director
Global Medical Affairs
STAKEHOLDER

Matthew Fisher, PharmD
Senior Director
Global Medical Affairs
STAKEHOLDER

Paul Butkerait, PhD
Senior Director
Global Medical Affairs
STAKEHOLDER

Alpa Shah, MS, RD
Director, US Wellness
North America Medical Affairs
STAKEHOLDER

Kacie Trojanowsky, PharmD
Regional/Global Medical Affairs
1st YEAR FELLOW

Parija S. Patel, PharmD, RPh
Senior Medical Manager, U.S. Health,
North America Medical Affairs
PRECEPTOR

NOT RECRUITING
PFIZER ESSENTIAL HEALTH MEDICAL AFFAIRS FELLOWSHIP OVERVIEW

Pfizer Essential Health is a dynamic and highly-diverse business with unique opportunities for growth across a portfolio of several hundred products.

The purpose of this one year fellowship is to provide PharmDs with not only a comprehensive foundation in Medical Affairs, but also the skill set to launch a successful career in the pharmaceutical industry.

This fellowship is designed to facilitate understanding of both the strategic and operational aspects of Medical Affairs within the Pfizer Essential Health Business Unit, focusing on established products during the post-LOE and peri-LOE phases.

PROMOTIONAL OVERSIGHT
- Provide medical guidance on commercial projects including material review and training
- Engage medical teams through digital and alternate platforms
- Verify medical content in promotional materials for correctness and medical accuracy

MEDICAL OVERSIGHT
- Collaborate across cross-functional teams including marketing, regulatory affairs, global health and value and clinical research
- Participate in medical slide development and review, including training documents for field-based colleagues
- Provide input into the development of medical publications, ensuring that manuscripts are scientifically accurate

PROFESSIONAL INTERACTIONS
- Attend scientific and medical conferences and interact with key medical opinion leaders
- Partner with field-based Medical colleagues in supporting investigator-led studies and communicating with health care professionals
PFIZER ESSENTIAL HEALTH MEDICAL AFFAIRS FELLOWSHIP

Gustavo Enrique Rodriguez, PharmD
PEH US Medical Director
PRECEPTOR

Pardis Tabrizi, PharmD
PEH US Associate Medical Director
PRECEPTOR

Oanh (Annie) Pham, PharmD
PEH Global & US Medical Affairs
FELLOW

Eddie G.M. Power, PhD, MBA
Vice President, PEH US Medical Affairs
STAKEHOLDER

Elizabeth Pappadupulos, PhD
PEH CNS Global Medical Affairs Lead
STAKEHOLDER and PRECEPTOR

NOT RECRUITING
Christine Li, PharmD
Senior Manager, Oncology Field Medical
RUTGERS FELLOWSHIP CLASS OF 2018

RPIF has given me immeasurable opportunities that no other fellowship training program has available in their arsenal to learn from and experience. One of those unique opportunities was the chance to build on my pharma experiences via Pfizer and the various opportunities that existed for us as fellows during our time here. I not only had immense opportunity throughout my fellowship department, but also felt incredibly welcome throughout all of the different functional lines and therapeutic departments at Pfizer, which was only accessible via the fellowship Program. RPIF and Pfizer gave me irrefutable chances to succeed and opportunities to grow and develop my professional and personal skillset . I am proud to be a part of our growing Pfamily!

Nahal Nassabeh, PharmD
Senior Manager, Field Medical - GU Oncology
RUTGERS FELLOWSHIP CLASS OF 2018

I am proud and honored to be part of the Pfizer Fellowship Program. The preceptors and senior leadership of Pfizer Oncology are extremely dedicated and committed to the success of their fellows, and provide an unforgettable experience enriched with the necessary foundation required for a successful career in the industry.

Richa Shah, PharmD
Medical Director, US Medical Affairs, Oncology
RUTGERS FELLOWSHIP CLASS OF 2018

The fellowship at Pfizer provided me with hands-on experience and opportunities that have prepared me for the subsequent stages of my career. My preceptors and mentors were truly invested in my development, and provided me endless guidance and support. The experiences and friendships I have gained throughout the fellowship are invaluable and will last me a lifetime.
THE PFIZER PHARMACISTS ASSOCIATION (PPA)

Inaugurated in 2015, the Pfizer Pharmacists Association’s mission is to support the large community of pharmacists within Pfizer and to serve as a forum of discussion to network, exchange ideas, and represent the profession which contributes to the industry every day. The PPA provides opportunities for pharmacists, post-doctoral pharmacist fellows, and pharmacy students to get involved and learn more about how pharmacists are impacting the industry.

PFIZER PHARMACY FELLOWSHIP NETWORK (PPFN)

Chartered in 2014, the Pfizer Pharmacy Fellowship Network seeks to build a strong alumni network of fellows within Pfizer, whether they are current fellows or past fellows. The PPFN openly engages with fellows to take greater initiatives within the company in order to contribute to the industry and establish a strong foundation of mentorship.

George Samman, PharmD
Director of the Pfizer Pharmacists Association
Director, Operations, External Medical Communications
Rutgers Pharmaceutical Industry Fellowship Program
Rutgers Pharmaceutical Industry Fellowship Program History

In 1984, at Rutgers, The State University of New Jersey, the Ernest Mario School of Pharmacy and two pharmaceutical companies began a collaborative pilot program to evaluate the potential contributions of clinically-trained pharmacists within a pharmaceutical industry practice setting. Following the successful pilot, the Rutgers Pharmaceutical Industry Fellowship (RPIF) Program grew significantly and expanded to include 21 companies within the pharmaceutical and biopharmaceutical industries and over 200 fellows annually.

In 2002, Dr. Ernest Mario generously provided an endowment to establish the Institute for Pharmaceutical Industry Fellowships to enhance and promote the role of pharmacists in industry through the RPIF Program.

The Institute staff members:
- provide leadership and administrative support;
- promote quality, communication, and scholarly activity; and
- arrange specialized fellowship training opportunities within the pharmaceutical and biopharmaceutical industries.

The RPIF Program has thrived under the leadership of the founder, Dr. Joseph A. Barone, Dean and Professor II of the Ernest Mario School of Pharmacy and Dr. Michael Toscani, Research Professor and the Director for the Institute for Pharmaceutical Industry Fellowships.
Rutgers Pharmaceutical Industry Fellowship Program Professional Development Series

All fellows gather at Rutgers once or twice monthly as a group to participate in the Professional Development Day (PDD) Series, an important component of their training that complements the hands-on experience provided at the partner companies.

The PDDs are steered by a committee of fellows and are designed to enhance the fellows’ presentation skills, emotional intelligence, promote connectivity and a sense of community among fellows from different companies and disciplines, develop new skill sets under the guidance of external trainers, and provide general knowledge about various aspects of drug development and issues facing the pharmaceutical and biopharmaceutical industries.

The fellows learn from each other through individual and group presentations and debates on topics and issues related to the pharmaceutical and biopharmaceutical industries. This dynamic forum provides an opportunity for open discussion and debate among fellows, Rutgers faculty, and company preceptors. In addition, outside experts provide training and professional development in a variety of areas (e.g., tools for corporate success; professional writing, presentations, meeting facilitation, negotiating, influencing, networking, and conflict resolution skills; giving and receiving feedback; and business and dining etiquette). Other PDD guest speakers include senior industry executives, patient advocacy groups, and successful RPIF Program alumni who share their insights and experiences. Importantly, PDDs provide an excellent opportunity for fellows to interact with each other and develop lasting personal friendships and a strong professional network of fellows, faculty, alumni, and other industry executives.
Rutgers Pharmaceutical Industry Fellowship Program Certificate

More than 950 post-doctoral fellows have completed the RPIF Program, most of whom are pursuing influential and rewarding careers in the pharmaceutical and biopharmaceutical industries throughout the US and abroad. The RPIF Program has preceptors/mentors from industry who share their knowledge and experiences with the fellows through an intense but closely-guided training program. Assignments and projects are challenging, meaningful, and designed to enhance understanding of the pharmaceutical and biopharmaceutical industries and the fellow’s functional area.

Recently in 2018, our program has expanded to offer interdisciplinary fellows’ training by adding select physician fellowship opportunities to our well-established program.

Key Program Features

The Rutgers Pharmaceutical Industry Fellowship Program FOSTERs the growth and development of future pharmaceutical and biopharmaceutical industry professionals through the following key program features:

- **F**amily of Leading Companies—Partners include several of the top 21 global pharmaceutical and biopharmaceutical companies.
- **O**utstanding Alumni Track Record—Over 950 alumni hold prominent positions at many leading companies.
- **S**trong Network—Over 200 fellows each year develop valuable, lasting connections with each other, alumni, preceptors and faculty.
- **T**he Pathway to Industry—Since 1984, the Rutgers program has been nationally recognized, trusted, and proven as the pathway to industry for pharmacists.
- **E**nhanced Career Path—Increasingly challenging assignments build depth of experience and enhance the potential for an accelerated career path.
- **R**igorous Academic Component—Rutgers affiliation provides academic and professional development opportunities.
Rutgers Pharmaceutical Industry Fellowship Program

Rutgers, The State University of New Jersey, with approximately 68,500 students in its three campuses, is one of the major state university systems in the United States. The New Jersey College of Pharmacy was founded in 1892 and was incorporated into the University in 1927. The Ernest Mario School of Pharmacy is the only state school of pharmacy in New Jersey, with approximately 1,300 students in its Doctor of Pharmacy program.

The Rutgers Ernest Mario School of Pharmacy is located on the University’s main science and technology campus in Piscataway, New Jersey. Because of its close proximity to the nation’s leading pharmaceutical and biopharmaceutical companies, the Ernest Mario School of Pharmacy and the RPIF Program are uniquely capable of providing fellows with exposure to the pharmaceutical and biopharmaceutical industries.

Application Process and Eligibility Requirements:
Fellows for the Rutgers Pharmaceutical Industry Fellowship Program are selected on a nationally-competitive basis. Candidates must have completed a Doctor of Pharmacy degree from an ACPE accredited institution before July 1 of the fellowship term.

Participation in the ASHP Midyear Clinical Meeting/PPS is strongly encouraged. Interested individuals are invited to electronically submit a curriculum vitae, three letters of recommendation and a letter of intent and complete a program interest form online by visiting our website at: pharmafellows.rutgers.edu

All application materials must only be submitted electronically via our website, pharmafellows.rutgers.edu (Applicant Portal) as early as November 17th. Applicants are strongly encouraged to submit a CV, Letter of Intent and (1) Letter of Recommendation by December 1st.

Please address your Letter of Intent & Letters of Recommendation to:
Joseph A. Barone, PharmD., F.C.C.P.
Dean and Professor II
Ernest Mario School of Pharmacy
Rutgers, The State University of New Jersey
160 Frelinghuysen Road
Piscataway, NJ 08854-8020